### **ANNUAL STATEMENT**

**OF THE** 

**Victory Health Plan, Inc.** 

of

**Brentwood** 

in the state of

Tennessee

TO THE

**Insurance Department** 

OF THE STATE OF

**Tennessee** 

FOR THE YEAR ENDED DECEMBER 31, 2002

HEALTH



## **ANNUAL STATEMENT**

For the Year Ending December 31, 2002
OF THE CONDITION AND AFFAIRS OF THE

## Victory Health Plan, Inc.

	Propery/Casualty[ ] Vision Service Corpo Is HMO Federally Qu 993  rive, Suite 300  Number)  rive, Suite 300 er or P.O. Box)	alified? Yes[ ] No[X Date Com,	Hospital, Medica Health Maintena Health Mainte	Tenne al & Dental Service or Inde ance Organization[X]  01/01,  Brentwood, TN 37027 , or Town, State and Zip Code)  (615)782-7800  (Area Code) (Telephone Number Brentwood, TN 37027 , or Town, State and Zip Code)  (615)782-7914  (Area Code) (Telephone Number)  (615)782-7914  Code) (Telephone Number) (Ext. (615)782-7826 (Fax Number)	mnity[ ] /1994 er)
United States of Americal Cocident & Health[ ] Service Corporation[ ] ]  05/14/1  215 Centerview D (Street and Number Code 215 Centerview D (Street and Number C	Propery/Casualty[ ] Vision Service Corpols HMO Federally Qu 993  rive, Suite 300  Number)  rive, Suite 300  er or P.O. Box)  r Giannotti lame)	ration[ ] alified? Yes[ ] No[X Date Corr,	Hospital, Medica Health Maintena Health Mainte	al & Dental Service or Indeance Organization[X]  01/01,  Brentwood, TN 37027, or Town, State and Zip Code)  (615)782-7800  (Area Code) (Telephone Number)  (615)782-7914  (Area Code) (Telephone Number)  (615)782-7914  Code) (Telephone Number) (Exitation (Code) (Telephone Number)	mnity[ ] /1994 er)
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			:S		
	k		Willis Jones		
ss ss					
d reporting entity, free and clear from referred to, is a full and true stateme for the period ended, and have been	n any liens or claims thereon, ex nt of all the assets and liabilities a completed in accordance with	xcept as herein stated, as and of the condition ar the NAIC Annual Stater	and that this statement, toge d affairs of the said reportin ment Instructions and Accou	ether with related exhibits, scheding entity as of the reporting perioning Practices and Procedures	dules and od stated above, s
				(Signature)	
ne)	(Printed	Name)		(Printed Name)	
efore me this, 2003	a. Is this an original fi b. If no, 1. State 2. Date f	ling? the amendment nun		Yes[] No[X]	
	Michael Bail  ss  lly sworn, each depose and say that d reporting entity, free and clear fron referred to, is a full and true stateme for the period ended, and have beer law may differ; or, (2) that state rules pectively.	DIRECTORS OF Philip Hertik Michael Bailey  Philip Hertik Michael Bailey  Ss  Illy sworn, each depose and say that they are the described officers of reporting entity, free and clear from any liens or claims thereon, e referred to, is a full and true statement of all the assets and liabilitie for the period ended, and have been completed in accordance with law may differ; or, (2) that state rules or regulations require different poectively.  (Signalley Willis Willis All State Printed Secretary Carbon Secretary C	Philip Hertik Michael Bailey  ss  ss  lly sworn, each depose and say that they are the described officers of the said reporting entit deporting entity, free and clear from any liens or claims thereon, except as herein stated, a referred to, is a full and true statement of all the assets and liabilities and of the condition an for the period ended, and have been completed in accordance with the NAIC Annual Stater law may differ; or, (2) that state rules or regulations require differences in reporting not related pectively.  (Signature)  Willis Jones (Printed Name) Secretary  a. Is this an original filing? b. If no, 1. State the amendment numeror services and signal files.	DIRECTORS OR TRUSTEES  Philip Hertik Michael Bailey  S8  Illy sworn, each depose and say that they are the described officers of the said reporting entity, and that on the reporting d reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, toge referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accordance with grifferences in reporting not related to accounting practices a pactively.  (Signature)  Willis Jones  (Printed Name) Secretary  a. Is this an original filling? b. If no, 1. State the amendment number affore me this	DIRECTORS OR TRUSTEES  Philip Hertik Michael Bailey  Willis Jones  Ss  Illy swom, each depose and say that they are the described officers of the said reporting entity, and that on the reporting period stated above, all of the d reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, sche referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting perior the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedure law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the operatively.  (Signature)  (Signature)  Willis Jones  (Printed Name)  Secretary  Treasurer  a. Is this an original filling?  b. If no, 1. State the amendment number  1  effore me this 2. Date filed

## **ASSETS**

			Current Year		Prior Year
		1 Assets	2 Nonadmitted Assets	3 Net Admitted Assets	4 Net Admitted Assets
1.	Bonds	1,234,409		1,234,409	1,012,004
2.	Stocks:				
	2.1 Preferred stocks				
	2.2 Common stocks				
3.	Mortgage loans on real estate:				
	3.1 First liens				
	3.2 Other than first liens				
4.	Real estate (Schedule A):				
	4.1 Properties occupied by the company (less \$ encumbrances)			(a)	
	4.2 Properties held for the production of income (less \$ encumbrances)				
	4.3 Properties held for sale (less \$ encumbrances)				
5.	Cash (\$4,768,673, Schedule E - Part 1) and short-term investments (\$				
•	Schedule DA - Part 2)	4 768 673		4 768 673	9 945 984
6.	Other long-term invested assets				
7.	Receivable for securities				
8.	Aggregate write-ins for invested assets				
	Subtotal, cash and invested assets (Lines 1 to 8)				
9.					
10.	Accident and health premiums due and unpaid				
11.	Health care receivables				
12.	Amounts recoverable from reinsurers				
13.	Net adjustment in assets and liabilities due to foreign exchange rates				
14.	Investment income due and accrued				
15.	Amounts due from parent, subsidiaries and affiliates				
16.	Amounts receivable relating to uninsured accident and health plans				
17.	Furniture and equipment				
18.	Amounts due from agents				
19.	Federal and foreign income tax recoverable and interest thereon (including \$net				
	deferred tax asset)				86,690
20.	Electronic data processing equipment and software				
21.	Other nonadmitted assets				
22.	Aggregate write-ins for other than invested assets	175,349		175,349	
23.	Total assets (Lines 9 plus 10 through 22)	6,601,282		6,601,282	11,331,914
0801	LS OF WRITE-INS				
0802 0803					
0898.	Summary of remaining write-ins for Line 8 from overflow page				
0899. 2201.	TOTALS (Lines 0801 through 0803 plus 0898) (Line 8 above)  Accounts Receivable - Pharmacy Rebate				
2202 2203	,				
2298.	Summary of remaining write-ins for Line 22 from overflow page				
2299.	TOTALS (Lines 2201 through 2203 plus 2298) (Line 22 above)	175,349		175,349	

<sup>(</sup>a) \$..... health care delivery assets included in Line 4.1, Column 3.

## LIABILITIES, CAPITAL AND SURPLUS

			Current Year		Prior Year
		1 Covered	2 Uncovered	3 Total	4 Total
1.	Claims unpaid (less \$ reinsurance ceded)	656,510		656,510	4,013,912
2.	Accrued medical incentive pool and bonus payments	227,689		227,689	235,611
3.	Unpaid claims adjustment expenses				
4.	Aggregate policy reserves				
5.	Aggregate claim reserves				
6.	Premiums received in advance				
7.	General expenses due or accrued	84,150		84,150	441,272
8.	Federal and foreign income tax payable and interest thereon (including \$ on				
	realized capital gains (losses)) (including \$net deferred tax liability)				163,509
9.	Amounts withheld or retained for account of others				
10.	Borrowed money (including \$ current) and interest thereon \$				
	(including\$current)				
11.	Amounts due to parent, subsidiaries and affiliates	160,300		160,300	82,024
12.	Payable to securities				
13.	Funds held under reinsurance treaties with (\$ authorized reinsurers and				
	\$ unauthorized reinsurers				
14.	Reinsurance in unauthorized companies				
15.	Net adjustments in assets and liabilities due to foreign exchange rates				
16.	Liability for amounts held under uninsured accident and health plans				
17.	Aggregate write-ins for other liabilities (including \$ current)				
18.	Total liabilities (Lines 1 to 17)				
19.	Common capital stock				
20.	Preferred capital stock			,	, i
21.	Gross paid in and contributed surplus				
22.	Surplus notes				
23.	Aggregate write-ins for other than special surplus funds				
24.	Unassigned funds (surplus)				
25.	Less treasury stock, at cost:	XXX	XXX	(17,002,000)	(70,170,002)
20.	25.1shares common (value included in Line 19 \$)				
	25.2shares preferred (value included in Line 20 \$)				
26.	Total capital and surplus (Lines 19 to 25)				
27.	Total liabilities, capital and surplus (Lines 18 and 26)				
DETAI	LS OF WRITE-INS				
1701 1702					
1703 1798.	Summary of remaining write-ins for Line 17 from overflow page				
1799.	TOTALS (Lines 1701 through 1703 plus 1798) (Line 17 above)				
2301. 2302	Dividend to Vanderbilt University	X X X	X X X		
2303 2398.	Summary of remaining write-ins for Line 23 from overflow page				
2399.	TOTALS (Lines 2301 through 2303 plus 2398) (Line 23 above)				

## **STATEMENT OF REVENUE AND EXPENSES**

		Curren		Prior Year
		1 Uncovered	2 Total	3 Total
1.	Member Months		389.254	
2.	Net premium income			
3.	Change in unearned premium reserves and reserve for rate credits			
4.	Fee-for-service (net of \$ medical expenses)			
5.	Risk revenue			
6.	Aggregate Write-Ins for Other health care related revenues			
7.	Total revenues (Lines 2 to 6)			
	al and Hospital:		02,040,000	40,412,000
8.	Hospital/medical benefits		27 088 280	30 000 736
9.	Other Professional Services			
10.				
	Outside Referrals			
11.	Emergency room and out-of-area			
12.	Prescription drugs			
13.	Aggregate write-ins for other medical and hospital			
14.	Incentive pool and withhold adjustments			
15.	Subtotal (Lines 8 to 14)		28,215,978	39,000,736
LESS:				
16.	Net reinsurance recoveries			
17.	Total medical and hospital (Lines 15 minus 16)			
18.	Claims adjustment expenses			
19.	General administrative expenses		5,142,092	6,224,843
20.	Increase in reserves for accident and health contracts			
21.	Total underwriting deductions (Lines 17 through 20)		33,358,070	45,239,691
22.	Net underwriting gain or (loss) (Lines 7 minus 21)	X X X	(1,017,374)	173,277
23.	Net investment income earned		17,601	260,739
24.	Net realized capital gains or (losses)			
25.	Net investment gains or (losses) (Lines 23 plus 24)		17,601	260,739
26.	Net gain or (Loss) from agents' or premium balances charged off [(amount recovered \$)			
	(amount charged off \$)]			
27.	Aggregate write-ins for other income or expenses			
28.	Net income or (loss) before federal income taxes (Lines 22 plus 25 plus 26 plus 27)		(999,773)	434,016
29.	Federal and foreign income taxes incurred	x x x	(76,819)	163,509
30.	Net income (loss) (Lines 28 minus 29)	x x x	(922,954)	270,507
	LS OF WRITE-INS			
0601 0602				
0603		x x x		
0698. 0699.	Summary of remaining write-ins for Line 6 from overflow page TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)	X X X		
1301				
1302 1303				
1398.	Summary of remaining write-ins for Line 13 from overflow page			
1399. 2701	TOTALS (Lines 1301 through 1303 plus 1398) (Line 13 above)			
2701				
2703	Commence of a provincian with in a faul in a 07 form and formation			
2798.	Summary of remaining write-ins for Line 27 from overflow page			

## **STATEMENT OF REVENUE AND EXPENSES (Continued)**

		1 Current Year	2 Prior Year
	CAPITAL & SURPLUS ACCOUNT		
31.	Capital and surplus prior reporting year	6,395,586	5,889,664
GAINS	AND LOSSES TO CAPITAL & SURPLUS		
32.	Net income or (loss) from Line 30	(922,954)	270,507
33.	Change in valuation basis of aggregate policy and claim reserves		
34.	Net unrealized capital gains and losses		
35.	Change in net unrealized foreign exchange capital gain or (loss)		
36.	Change in net deferred income tax		13,380
37.	Change in nonadmitted assets		148,725
38.	Change in unauthorized reinsurance		
39.	Change in treasury stock		
40.	Change in surplus notes		
41.	Cumulative effect of changes in accounting principles		
42.	Capital Changes:		70,010
12.	42.1 Paid in		
	42.2 Transferred from surplus (Stock Dividend)		
40			
43.	Surplus adjustments:		
	43.1 Paid in		
	43.2 Transferred to capital (Stock Dividend)		
	43.3 Transferred from capital		
44.	Dividends to stockholders		
45.	Aggregate write-ins for gains or (losses) in surplus		
46.	Net change in capital and surplus (Lines 32 to 45)	(922,954)	505,922
47. <b>DETAIL</b>	Capital and surplus end of reporting year (Line 31 plus 46)	5,472,632	6,395,586
4501.	Dividend to Vanderbilt University		
4502 4503			
4598.	Summary of remaining write-ins for Line 45 from overflow page		
4599.	TOTALS (Lines 4501 through 4503 plus 4598) (Line 45 above)		

## **CASH FLOW**

			1 Current Year	2 Prior Year
		Cash from Operations	Ourient real	THOI TOU
1.	Dromii	ums and revenues collected net of reinsurance	32 614 246	45 312 75 <u>8</u>
2.		s and claims adjustment expenses		
3.		al administrative expenses paid		
4.		underwriting income (expenses)		
5.		from underwriting (Line 1 minus Line 2 minus Line 3 plus Line 4)		
6.		vestment income		
7.		income (expenses)	, , ,	
8.		al and foreign income taxes (paid) recovered		
9.	Net ca	sh from operations (Line 5 to 8)	(4,942,258)	3,913,193
		Cash from Investments		
10.	Procee	eds from investments sold, matured or repaid:		
	10.1	Bonds	570,000	
	10.2	Stocks		
	10.3	Mortgage loans		
	10.4	Real estate		
	10.5	Other invested assets		
	10.6	Net gains or (losses) on cash and short-term investments		
	10.7	Miscellaneous proceeds		
	10.8	Total investment proceeds (Lines 10.1 to 10.7)	570,000	
11.	Cost o	of investments acquired (long-term only):		
	11.1	Bonds	805.053	
	11.2	Stocks		
	11.3	Mortgage loans		
	11.4	Real estate		
	11.5	Other invested assets		
	11.6	Miscellaneous applications		
	11.7			
40		Total investments acquired (Lines 11.1 to 11.6)		
12.	inet ca	Ish from investments (Line 10.8 minus Line 11.7)	(235,053)	
		Cash from Financing and Miscellaneous Sources		
13.		provided:		
	13.1	Surplus notes, capital and surplus paid in		
	13.2	Net transfers from affiliates		
	13.3	Borrowed funds received		
	13.4	Other cash provided		5,456,333
	13.5	Total (Lines 13.1 to 13.4)		5,456,333
14.	Cash a	applied:		
	14.1	Dividends to stockholder paid		
	14.2	Net transfers to affiliates		4,956,333
	14.3	Borrowed funds repaid		
	14.4	Other applications		
	14.5	Total (Lines 14.1 to 14.4)		4,956,333
15.	Net ca	sh from financing and miscellaneous sources (Line 13.5 minus Line 14.5)		500,000
		RECONCILIATION OF CASH AND SHORT-TERM INVESTMENTS		
16.	Net ch	nange in cash and short-term investments (Line 9 plus Line 12 plus Line 15)	(5,177,311)	4,413,193
17.		and short-term investments:		
	17.1	Beginning of year	9,945,984	5,532,791
	17.2	End of year (Line 16 plus Line 17.1)		

## **ANALYSIS OF OPERATIONS BY LINES OF BUSINESS**

(Gain and Loss Exhibit)

		1	2	3	4	5	6	7	8	9	10	11	12	13
			Comprehensive					Federal						
			(Hospital					Employee	Title	Title			Long-	
			&	Medical	Medicare	Dental	Vision	Health	XVIII-	XIX-	Stop	Disability	term	
		Total	Medical)	Only	Supplement	Only	Only	Benefit Plan	Medicare	Medicaid	Loss	Income	Care	Other
1.	Net premium income	32,340,696								32,340,696				
2.														
3.														
4.														
5.	55 5													
6.	Total revenues (Lines 1 to 5)									32,340,696				
7.		27,988,289								27,988,289				
8.														
9.														
10.	Emergency room and out-of-area		1											
11.			1											
12. 13.		227,689								227,689				
14.	Subtotal (Lines 7 to 13)	00 015 070								28,215,978				
15.	Net reinsurance recoveries									1 ' '				
16.	Total medical and hospital (Lines 14 minus 15)									28.215.978				
10. 17.	Claims adjustment expenses									_==,=:=,=:=				
18.	General administrative expenses	5 142 092								5.142.092				
19.	Increase in reserves for accident and health contracts	5, 142,052												
20.	Total underwriting deductions (Lines 16 to 19)									33,358,070				
21.		(1,017,374)								(1.017.374)				
	ILS OF WRITE-INS	(1,017,074)								(1,017,074)				
	MILS OF WRITE-INS		<u> </u>		1	1	1	1	1	1				1
0501.														
0502.														
0503.														
0598.	, ,													
0599.	TOTAL (Lines 0501 through 0503 plus 0598) (Line 5 above)													
1201														
1202														
1203			.											
1298.	Summary of remaining write-ins for Line 12 from overflow page													
1299.	TOTAL (Lines 1201 through 1203 plus 1298) (Line 12 above)													

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# UNDERWRITING AND INVESTMENT EXHIBIT PART 1 - PREMIUMS

		1	2	3	4
					Net Premium
					Income
		Direct	Reinsurance	Reinsurance	(Columns
	Line of Business	Business	Assumed	Ceded	1 + 2 - 3)
1.	Comprehensive (medical and hospital)				
2.	Medicare Supplement				
3.	Dental only				
4.	Vision only				
5.	Federal Employees Health Benefits Plan				
	Premiums				
6.	Title XVIII - Medicare				
7.	Title XIX - Medicaid	32,340,696			32,340,696
8.	Other				
9.	TOTALS	32,340,696			32,340,696

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2 - Claims Incurred During the Year

		1	2 Compre-	3	4	5	6 Federal Employees	7	8	9
			hensive (Medical &	Medicare	Dental	Vision	Health Benefits Plan	Title XVIII	Title XIX	0.11
		Total	Hospital)	Supplement	Only	Only	Premium	Medicare	Medicaid	Other
1.	Payments during the year:	04 045 004							04 045 004	
	1.1 Direct			1					31,345,691	
	1.2 Reinsurance assumed									
	1.3 Reinsurance ceded									
	1.4 Net	, ,							31,345,691	
2.	Paid medical incentive pools and bonuses	238,194							238,194	
3.	Claim liability December 31, current year from Part 2A:									
	3.1 Direct								656,510	
	3.2 Reinsurance assumed									
	3.3 Reinsurance ceded									
	3.4 Net	656,510							656,510	
4.	Claim reserve December 31, current year from Part 2D:									
	4.1 Direct									
	4.2 Reinsurance assumed									
	4.3 Reinsurance ceded									
	4.4 Net									
5.	Accrued medical incentive pools and bonuses, current year	227,689							227,689	
6.	Amounts recoverable from reinsurers December 31, current year									
7.	Claim liability December 31, prior year from Part 2A:									
	7.1 Direct	4,013,912							4,013,912	
	7.2 Reinsurance assumed									
	7.3 Reinsurance ceded									
	7.4 Net								4,013,912	
8.	Claim reserve December 31, prior year from Part 2D:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,							,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
	8.1 Direct									
	8.2 Reinsurance assumed									
	8.3 Reinsurance ceded					1				
	8.4 Net									
9.	Accrued medical incentive pools and bonuses, prior year									
10.	Amounts recoverable from reinsurers December 31, prior year								200,011	
11.	Incurred benefits:									
' ' '	11.1 Direct	27 088 290							27,988,289	
	11.2 Reinsurance assumed								21,300,209	
	11.3 Reinsurance ceded	07.000.000							07.000.000	
10	11.4 Net								, ,	
12.	Incurred medical incentive pools and bonuses	230,272							230,272	

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## **UNDERWRITING AND INVESTMENT EXHIBIT**

### PART 2A - Claims Liability End of Current Year

			1	2	3	4	5	6	7	8	9
								Federal			
				Compre-				Employees			
				hensive				Health	Title	Title	
				(Medical &	Medicare	Dental	Vision	Benefits Plan	XVIII	XIX	
			Total	Hospital)	Supplement	Only	Only	Premium	Medicare	Medicaid	Other
1.	Report	ed in Process of Adjustment:									
	1.1	Direct	575,149							575,149	
	1.2	Reinsurance assumed									
	1.3	Reinsurance ceded									
	1.4	Net	575,149							575,149	
2.	Incurre	d but Unreported:									
	2.1	Direct	6,351							6,351	
	2.2	Reinsurance assumed									
	2.3	Reinsurance ceded									
	2.4	Net	6,351							6,351	
3.	Amour	nts Withheld from Paid Claims and Capitations:									
	3.1	Direct	75,010							75,010	
	3.2	Reinsurance assumed									
	3.3	Reinsurance ceded									
	3.4	Net	75,010							75,010	
4.	TOTAL	S									
	4.1	Direct	656,510							656,510	
	4.2	Reinsurance assumed									
	4.3	Reinsurance ceded									
	4.4	Net	656,510							656,510	

# UNDERWRITING AND INVESTMENT EXHIBIT PART 2B - ANALYSIS OF CLAIMS UNPAID-PRIOR YEAR-NET OF REINSURANCE

		Claim Reserve and Claim Claims Liability December 31				5	6
		Paid Durin	g the Year	of Curre	ent Year		
		1	2	3	4		Estimated Claim
		On	On		On		Reserve and
	Line	Claims Incurred	Claims Incurred	On Claims Unpaid	Claims Incurred	Claims Incurred	Claim Liability
	of	Prior to January 1	Durring the	December 31 of	During the	in Prior Years	December 31 of
	Business	of Current Year	Year	Prior Year	Year	(Columns 1 + 3)	Prior Year
1.	Comprehensive (medical and hospital)						
2.	Medicare Supplement						
3.	Dental only						
4.	Vision only						
5.	Federal Employees Health Benefits Plan Premiums						
6.	Title XVIII - Medicare						
7.	Title XIX - Medicaid	2,209,558	29,160,384	1,505,156	(895,819)	3,714,714	4,013,912
8.	Other						
9.	Subtotal	2,209,558	29,160,384	1,505,156	(895,819)	3,714,714	4,013,912
10.	Medical incentive pools, accrual and disbursements						
11.	TOTALS						

### **UNDERWRITING AND INVESTMENT EXHIBIT**

#### PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS (000 Omitted)

#### **Grand Total**

#### **Section A - Paid Claims**

		Net Amounts Paid									
	Year in Which Losses	1	2	3	4	5					
	Were Incurred	1998	1999	2000	2001	2002					
1.	Prior	2,107	35	17	(5)	(8)					
2.	1998	11,128	2,264	12	4	(19)					
3.	1999	X X X	12,548	3,657	39	(28)					
4.	2000	X X X	X X X	17,507	1,223	(4)					
5.	2001	x x x	X X X	X X X	34,765	1,295					
6.	2002	X X X	X X X	X X X	X X X	27,782					

#### **Section B - Incurred Claims**

		Sum of Net Amount Paid and Claim Liability and Reserve Outstanding at End of Year						
	Year in Which Losses	1	2	3	4	5		
	Were Incurred	1998	1999	2000	2001	2002		
1.	Prior	2,140	35	17	(5)	(8)		
2.	1998	14,234	2,348	12	4	(19)		
3.	1999	X X X	16,686	3,657	39	(28)		
4.	2000	X X X	X X X	18,730	1,223	(4)		
5.	2001	X X X	X X X	X X X	35,211	2,802		
6.	2002	X X X	X X X	X X X	X X X	26,886		

Section C - Incurred Year Claims and Claims Adjustment Expense Ratio

		1	2	3	4	5	6	7	8	9	10
						Claim and				Total Claims	
	Years in Which			Claim		Claim Adjustment				and Claims	
	Premiums were			Adjustment		Expense			Unpaid Claims	Adjustment	
	Earned and Claims	Premiums	Claims	Expense	(Col. 3/2)	Payments	(Col. 5/1)	Claims	Adjustment	Expense Incurred	(Col. 9/1)
	were Incurred	Earned	Payments	Payments	Percent	(Col. 2 + 3)	Percent	Unpaid	Expenses	(Col. 5 + 7 + 8)	Percent
1.	Prior to 1998	X X X	1		X X X		X X X				X X X
2.	1998	17,881	(19)			(19)	0			(19)	0
3.	1999	22,048	(28)			(28)	0			(28)	0
4.	2000	23,154	(4)			(4)	0			(4)	0
5.	2001	45,751	1,297			1,297	3	1,505		2,802	6
6.	2002	32,214	27,782			27,782	86	(896)		26,886	83
7.	TOTAL (Lines 1 through 6)	X X X	29,029		X X X	29,029	X X X	609		29,638	X X X
8.	TOTAL (Lines 2 through 6)	141,048	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X

12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Hospital and Medical NONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Hospital and Medical NONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Hospital and Medical NONE
12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Medicare Supplement NONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Medicare Supplement NONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Medicare Supplement NONE
12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Dental OnlyNONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Dental OnlyNONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Dental OnlyNONE
12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Vision OnlyNONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Vision OnlyNONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Vision OnlyNONE
12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Fed Emp HBPP NONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Fed Emp HBPP NONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Fed Emp HBPP NONE
12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Title XVIII-Medicare NONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Title XVIII-Medicare NONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Title XVIII-Medicare NONE

### **UNDERWRITING AND INVESTMENT EXHIBIT**

#### PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS (000 Omitted)

#### Title XIX - Medicaid Section A - Paid Claims

		Net Amounts Paid							
	Year in Which Losses	1	2	3	4	5			
	Were Incurred	1998	1999	2000	2001	2002			
1.	Prior	2,107	35	17	(5)	(8)			
2.	1998	11,128	2,264	12	4	(19)			
3.	1999	X X X	12,548	3,657	39	(28)			
4.	2000	X X X	X X X	17,507		(4)			
5.	2001	X X X	X X X	X X X	34,765	1,295			
6.	2002	X X X	X X X	X X X	x x x	27,782			

#### **Section B - Incurred Claims**

		Sum of Net Amount Paid and Claim Liability and Reserve Outstanding at End of Year							
	Year in Which Losses	1	2	3	4	5			
	Were Incurred	1998	1999	2000	2001	2002			
1.	Prior	2,140	35	17	(5)	(8)			
2.	1998	14,234	2,348	12	4	(19)			
3.	1999	X X X	16,686	3,657	39	(28)			
4.	2000	X X X	X X X	18,730	1,223	(4)			
5.	2001	X X X	X X X	X X X	35,211	2,802			
6.	2002	X X X	X X X	X X X	X X X	26,886			

Section C - Incurred Year Claims and Claims Adjustment Expense Ratio

		1	2	3	4	5	6	7	8	9	10
						Claim and				Total Claims	
	Years in Which			Claim		Claim Adjustment				and Claims	
	Premiums were			Adjustment		Expense			Unpaid Claims	Adjustment	
	Earned and Claims	Premiums	Claims	Expense	(Col. 3/2)	Payments	(Col. 5/1)	Claims	Adjustment	Expense Incurred	(Col. 9/1)
	were Incurred	Earned	Payments	Payments	Percent	(Col. 2 + 3)	Percent	Unpaid	Expenses	(Col. 5 + 7 + 8)	Percent
1.	Prior to 1998	X X X	1		X X X	1	X X X			1	X X X
2.	1998	17,881	(19)			(19)	0			(19)	0
3.	1999	22,048	(28)			(28)	0			(28)	0
4.	2000	23,154	(4)			(4)	0			(4)	0
5.	2001	45,751	1,297			1,297	3	1,505		2,802	6
6.	2002	32,214	27,782			27,782	86	(896)		26,886	83
7.	TOTAL (Lines 1 through 6)	X X X	29,029		X X X	29,029		609		29,638	X X X
8.	TOTAL (Lines 2 through 6)	141,048	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X

12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - OtherNONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur Claims - Other NONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - OtherNONE
13	Underwriting Invest Exh Pt 2D - A & H Reserve NONE

STATEMENT AS OF December 31, 2002 OF THE Victory Health Plan, Inc.

# UNDERWRITING AND INVESTMENT EXHIBIT PART 3 - ANALYSIS OF EXPENSES

		1 Claim Adjustment	2 General Administrative	3 Investment	4
		Expenses	Expenses	Expenses	Total
1.	Rent (\$ for occupancy of own building)				
2.	Salaries, wages and other benefits				2,628,580
3.	Commissions (less \$ ceded plus \$ assumed)				
4.	Legal fees and expenses				
5.	Certifications and accreditation fees				
6.	Auditing, actuarial and other consulting services				
7.	Traveling expenses				
8.	Marketing and advertising				6,187
9.	Postage, express and telephone		328,758		328,758
10.	Printing and office supplies		303,700		303,700
11.	Occupancy, depreciation and amortization		655,629		655,629
12.	Equipment		168,341		168,341
13.	Cost or depreciation of EDP equipment and software				
14.	Outsourced services including EDP, claims, and other services				
15.	Boards, bureaus and association fees				
16.	Insurance, except on real estate				
17.	Collection and bank service charges				
18.	Group service and administration fees				
19.	Reimbursements by uninsured accident and health plans				
20.	Reimbursements from fiscal intermediaries				
21.	Real estate expenses				
22.	Real estate taxes				21,848
23.	Taxes, licenses and fees:		21,040		21,040
25.	23.1 State and local insurance taxes				
	23.2 State premium taxes				
	, , , , , , , , , , , , , , , , , , ,				
	23.4 Payroll taxes				
	23.5 Other (excluding federal income and real estate taxes)				
24.	Investment expenses not included elsewhere				
25.	Aggregate write-ins for expenses				
26.	Total expenses incurred (Lines 1 to 25)				
27.	Add expenses unpaid December 31, prior year				
28.	Less expenses unpaid December 31, current year		244,451		244,451
29.	Amounts receivable relating to uninsured accident and health				
	plans, prior year				
30.	Amounts receivable relating to uninsured accident and health				
	plans, current year				285,919
31.			5,706,856		5,706,856
DETAI	LS OF WRITE-INS				
2501.	Other Miscellaneous Expenses		183,064		183,064
2502.	ASO Administrative Fee Revenue		(2,283,606)		(2,283,606)
2503					
2598.	Summary of remaining write-ins for Line 25 from overflow page				
2599.	Totals (Lines 2501 through 2503 + 2598)(Line 25 above)				(- ( (-)

<sup>(</sup>a) Includes management fees of \$......6,651,456 to affiliates and \$...... to non-affiliates.

## **EXHIBIT OF NET INVESTMENT INCOME**

Duri (a) (a) (b) (c) (d) (f)		Duri	
(a)	54,469		54,408
(a)	54,469		54,408
(a)			
(a)(b)(c)(c)(d)(e)(f)(f)(a)(b)(b)(b)(c)(c)(d)(d)(e)(f)(f)(f)(f)(f)(f)(f)(b)(b)(b)(b)(b)(b)(b)(c)(c)(d)(d)(e)(f)(	126,649		
(b)(b)(c)(d)(e)(f)(f)(f)(d)(d)(f)(f)(d).	126,649		
(b)(b)(c)(d)(e)(f)(f)(b)(c)(d)(d)(e)(f)	126,649		
(c)(d)(e)(f)	126,649		
(c)(d)(e)(f)	126,649		
(c) (d) (e) (f)	126,649		
(d) (e) (f)	126,649		
(e) (f)	126,649		
(e) (f)	126,649		
(f)			106 640
			1∠0,049 !
			· ·
1			
		1	
		(h)	163,456
		(i)	
		1	
			163,456
		-	
,562 paid for ac id for accrued d id for accrued in encumbrances. id for accrued ir	crued intere- ividends on iterest on pu iterest on pu	st on pur purchase irchases.	chases. es.
, iii e ii	562 paid for ac d for accrued dr encumbrances. d for accrued ir	562 paid for accrued intere d for accrued dividends on defor accrued interest on pure purcumbrances. d for accrued interest on purcumbrances.	181,118 (g) (g) (h) (i) (i) (i) (i) (j) (j) (h) (j) (j) (j) (j) (j) (j) (j) (j) (j) (j

**EXHIBIT OF CAPITAL GAINS (LOSSES)** 

	EXHIBIT OF CAP	IIAL GAIL	O (LOCOL	, ,	I .	
		1	2	3	4	5
					Net Gain (Loss)	
					from Change	
					in Difference	
					Between Basis	
		Realized Gain		Increases	Book/Adjusted	
		(Loss) on Sales	Other Realized	(Decreases) by	Carrying and	
		or Maturity	Adjustments	Adjustment	Admitted Values	Total
1.	U.S. Government bonds					
1.1	Bonds exempt from U.S. tax					
1.2	Other bonds (unaffiliated)					
1.3	Bonds of affiliates					
2.1	Preferred stocks (unaffiliated)					
2.11	Preferred stocks of affiliates					
2.2	Common stocks (unaffiliated)					
2.21	Common stocks of affiliates					
3.	Mortgage loans					
4.	Real estate					
5.	Contract loans	$\wedge$				
6.	Contract loans Cash/short-term investments	() $N$				
7.	Derivative instruments	<b>U</b> 11	· -			
8.	Other invested assets		,,,,,,			
9.	Aggregate write-ins for capital gains (losses)					
10.	Total capital gains (losses)					
_	LS OF WRITE-INS					
0901	LO OI WHITE-ING					
0901						
0903						
0998.	Summary of remaining write-ins for Line 9 from overflow page					
0999.	TOTALS (Lines 0901 through 0903 plus 0998) (Line 9, above)					

## **EXHIBIT 1 - ANALYSIS OF NONADMITTED ASSETS AND RELATED ITEMS**

		1	2	3
		End	End	Changes for Year
		of	of	(Increase) or
		Current Year	Prior Year	Decrease
1.	Summary of items Page 2, Lines 10 to 13 and 15 to 20, Column 2			
2.	Other Nonadmitted Assets:			
	2.1 Bills receivable			
	2.2 Leasehold improvements			
	2.3 Cash advanced to or in the hands of officers and agents			
	2.4 Loans on personal security, endorsed or not			
	2.5 Commuted commissions			
3.	Total (Lines 2.1 to 2.5)			
4.	Aggregate write-ins for other assets			
5.	TOTAL (Line 1 plus Line 3 and Line 4)			
DETAI	LS OF WRITE-INS			
0401.				
0402				
0403				
0498.	Summary of remaining write-ins for Line 4 from overflow page			
0499.	TOTALS (Lines 0401 through 0403 plus 0498) (Line 4 above)			

## **EXHIBIT 2 - ENROLLMENT BY PRODUCT TYPE**

			Tota	al Members at En	d of		6
		1	2	3	4	5	Current Year
		Prior	First	Second	Third	Current	Member
	Source of Enrollment	Year	Quarter	Quarter	Quarter	Year	Months
1.	Health Maintenance Organizations	35,711	35,688	32,723	31,030	26,632	389,254
2.	Provider Service Organizations						
3.	Preferred Provider Organizations						
4.	Point of Service						
5.	Indemnity Only						
6.	Aggregate write-ins for other lines of business						
7.	TOTAL	35,711	35,688	32,723	31,030	26,632	389,254
DETAIL	LS OF WRITE-INS						
0601							
0602							
0603							
0698.	Summary of remaining write-ins for Line 6 from overflow page						
0699.	TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)						

18	Exhibit 3 - Accident and Health Premiums NONE
19	Exhibit 4 - Health Care Receivables NONE

STATEMENT AS OF December 31, 2002 OF THE Victory Health Plan, Inc.

# **EXHIBIT 5 - CLAIMS PAYABLE (Reported and Unreported)**Aging Analysis of Unpaid Claims

1	2	3	4	5	6	7
Account	1 - 30 Days	31 - 60 Days	61 - 90 Days	91 - 120 Days	Over 120 Days	Total
Individually Listed Claims Payable						
Global Capitation Providers					650,159	650,159
0199999 Total - Individually Listed Claims Payable					650,159	650,159
0299999 Aggregate Accounts Not Individually Listed - Uncovered						
0399999 Aggregate Accounts Not Individually Listed - Covered						
0499999 Subtotals					650,159	650,159
0599999 Unreported claims and other claim reserves						6,351
0699999 Total Amounts Withheld						
0700000 Total Claims Payable				656,510		
0899999 Accrued Medical Incentive Pool					227,689	

STATEMENT AS OF December 31, 2002 OF THE Victory Health Plan, Inc.

## **EXHIBIT 6 - AMOUNTS DUE FROM PARENT, SUBSIDIARIES AND AFFILIATES**

1	2	3	4	5	6	Adm	itted
						7	8
Name of Affiliate	1 - 30 Days	31 - 60 Days	61 - 90 Days	Over 90 Days	Nonadmitted	Current	Non-Current
			_				
	N (	) N	-				
			_				
0399999 Total gross amounts receivable							

STATEMENT AS OF December 31, 2002 OF THE Victory Health Plan, Inc.

## **EXHIBIT 7 - AMOUNTS DUE TO PARENT, SUBSIDIARIES AND AFFILIATES**

1	2	3	4	5
Affiliate	Description	Amount	Current	Non-Current
Individually listed payables				
Victory Management Services, Inc.	Management Fees	160,300	160,300	
0199999 Total - Individually listed payables	X X X	160,300	160,300	
0299999 Payables not individually listed	XXX			
0399999 Total gross payables	X X X	160,300	160,300	

### **EXHIBIT 8 - PART 1 - SUMMARY OF TRANSACTIONS WITH PROVIDERS**

		1	2	3	4	5	6
						Column 1	Column 1
		Direct Medical	Column 1	Total	Column 3	Expenses Paid	Expenses Paid
	Payment	Expense	as a %	Members	as a %	to Affiliated	to Non-Affiliated
	Method	Payment	of Total	Covered	of Total	Providers	Providers
Capitat	ion Payments:						
1.	Medical groups	30,742,414	97.290	191,893	100.000		30,742,414
2.	Intermediaries						
3.	All other providers						
4.	Total capitation payments	30,742,414	97.290	191,893	100.000		30,742,414
Other F	Payments:						
5.	Fee-for-service	856,320	2.710	X X X	X X X		856,320
6.	Contractual fee payments			X X X	X X X		
7.	Bonus/withhold arrangements - fee-for-service			X X X	X X X		
8.	Bonus/withhold arrangements - contractual fee payments			X X X	X X X		
9.	Non-contingent salaries			X X X	X X X		
10.	Aggregate cost arrangements			X X X	X X X		
11.	All other payments			X X X	X X X		
12.	Total other payments						
13.	Total (Line 4 plus Line 12)	31,598,734	100.000	X X X	X X X		31,598,734

### **EXHIBIT 8 - PART 2 - SUMMARY OF TRANSACTIONS WITH INTERMEDIARIES**

1	2	3	4	5	6
				Intermediary's	Intermediary's
NAIC	Name of	Capitation	Average Monthly	Total Adjusted	Authorized Control
Code	Intermediary	Paid	Capitation	Capital	Level RBC
9999999		 	X X X	X X X	X X X

STATEMENT AS OF **December 31, 2002** OF THE **Victory Health Plan, Inc.** 

## **EXHIBIT 9 - FURNITURE, EQUIPMENT AND SUPPLIES OWNED**

		1	2	3	4	5	6
					Book Value	Assets	Net
				Accumulated	Less	Not	Admitted
	Description	Cost	Improvements	Depreciation	Encumbrances	Admitted	Assets
1.	Administrative furniture and equipment						
2.	Medical furniture, equipment and fixtures	_					
3.	Pharmaceuticals and surgical supplies	$\wedge$ NI					
4.	Durable medical equipment	UIN					
5.	Other property and equipment	• • • •					
6.	Total						

#### 1. Summary of Significant Accounting Policies

A. The financial statements of Victory Health Plan, Inc. ("VHP") are presented on the basis of accounting practices prescribed or permitted by the Tennessee Department of Commerce and Insurance ("Department").

The Department recognizes only statutory accounting practices prescribed or permitted by the State of Tennessee for determining and reporting the financial condition and results of operations of an insurance company, for determining its solvency under the Tennessee Insurance Law. Effective January 1, 2001, the Department required that insurance companies domiciled in the State of Tennessee prepare their statutory financial statements in accordance with the National Association of Insurance Commissioners' ("NAIC") Accounting Practices and Procedures Manual

("NAIC SAP") as modified by the Department. Accordingly, the admitted assets, liabilities, capital and surplus of VHP as of December 31, 2002 and 2001, and the results of its operations and cash flows for the years then ended have been determined in accordance with the NAIC accounting principles.

There are no differences affecting VHP's net income or capital and surplus as a result of differences between the NAIC SAP and practices prescribed and permitted by the State of Tennessee.

Effective July 1, 2002, VHP signed two Amendments to the Contractor Risk Agreement with the State of Tennessee. Under the terms of these amendments, VHP has effectively become an administrative services only ("ASO") provider throughout an 18-month "stabilization" period. The contract changes provide an administrative services only fee to cover the processing of claims and other administrative costs of VHP; all medical risk has shifted to the State of Tennessee with incurred dates of service beginning July 1, 2002. VHP has followed SAP No. 47 to account for the ASO operations from July 1, 2002 through December 31, 2002.

B. The preparation of financial statements in conformity with Statutory Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

#### C. Accounting Policy

- (1) Bonds are stated at amortized cost and bond premium is amortized using the straightline method.
- (2) Medical Claims Payable represents the liability for services that have been performed by providers for the enrollees of the health maintenance organization. This liability includes medical and hospital expense claims reported to the Company and an actuarially determined estimate of claims that have been incurred but not reported. This estimate is based on the Company's available data history of claims paid. Medical expenses also include the payments made to providers under capitation arrangements.
- (3) During 2001 and the first six months of 2002, VHP received all of its premium revenue from its contractual arrangements with the State of Tennessee's TennCare program. Capitation payments are received monthly and are recognized as revenue during the period in which VHP is obligated to provide or arrange services for its enrollees.

#### 2. Accounting Changes and Corrections of Errors

A. As a result of amended contract between VHP and the State of Tennessee, VHP became an administrative services only provider as of July 1, 2002. To properly account for the ASO activities, VHP has attempted to follow SSAP No. 47, Uninsured Plans. In addition, accounting changes adopted to conform to the provisions of the NAIC SAP, as modified, were reported as a change in accounting principle for 2001.

VHP made one restatement of a figure related to its 2001 annual statement. Medical claims payable were previously reported as \$4,4249,523 on Line 1. of the Statement of Liabilities, Capital and Surplus. This amount included \$235,611 accrued for the payment of medical risk pools related to VHP's globally capitated contracts. As a result, the \$235,611 has been reclassified to Line 2. Accrued Medical Incentive Pool and Bonus Payments. Similarly, the related expense for this item has been reclassified on the Statement of Revenue and Expenses,

from line 8, Hospital and Medical Benefits, to Line 14, Incentive Pool and Withhold Adjustments. Neither of these reclassifications have any affect on net income or statutory capital.

B. Accounting changes adopted to conform to the provisions of the NAIC SAP, as modified, are reported as changes in accounting principles. The cumulative effect of the changes in accounting principles has been reported as an adjustment of unassigned surplus at January 1, 2001. The cumulative effect is the difference between the amount of capital and surplus at January 1, 2001 and the amount of capital and surplus that would have been reported at that data if the new accounting principles had been applied retroactively for all prior periods. The adoption of the new accounting principles in the NAIC SAP, as modified, has the effect of increasing capital and surplus at January 1, 2001 by \$73,310.

#### 3. Business Combinations and Goodwill

Not applicable.

#### 4. Discontinued Operations

Not applicable.

#### 5. Investments

Not applicable.

#### 6. Joint Ventures, Partnerships and Limited Liability Companies

Not applicable.

#### 7. Investment Income

A. Due and accrued investment income was excluded from surplus on the following bases:

All investment income due and accrued with amounts that are over 90 days past due.

B. The total amount excluded was \$3,439

#### 8. Derivative Instruments

Not applicable.

#### 9. Income Taxes

Windsor Health Group, Inc. files a consolidated federal tax return which includes the operations of VHP and VMS.

VHP has reported a deferred tax asset of \$86,690 for the years ended December 31, 2002 and 2001. This asset represents the tax effect of a temporary difference resulting from the discounting of medical claims payable for tax purposes. The deferred tax asset as of January 1, 2001 was recorded directly to capital and surplus as a cumulative effect of a change in accounting principle to conform to the provisions of the NAIC SAP, as modified. The change in the deferred tax asset is reported as a separate component of gains and losses in capital and surplus.

#### 10. Information Concerning Parent, Subsidiaries and Affiliates

Windsor Health Group, Inc. ("Windsor") owns 100% of the outstanding common stock of VHP. Windsor also owns 100% of the outstanding common stock of Victory Management Services, Inc. ("VMS") In addition, the Directors of VHP own 90% of the outstanding common stock of Windsor, with the additional 10% being owned by Vanderbilt Health Services, Inc.

VMS provides all management activities for VHP, in exchange for a base fee stipulated in a management contract between the parties. As of December 31, 2002 and 2001, VHP owed VMS \$112,100 and \$82,024 for management fees. As prescribed by NAIC guidelines, management fees have been allocated to the appropriate expense categories for the purposes of completing the Underwriting and Investment Exhibits. In order to allocate the management fees to VHP, a ratio of each expense to total expenses incurred by the management company is calculated. The ratios are then applied to management fees so that an amount can be allocated to each category.

#### **11. Debt**

On March 30, 2001 Vanderbilt University issued a subordinated surplus note to VHP in the amount of \$4,231,300. Interest is calculated quarterly, according to the terms of the note agreement, at the prime rate of Bank America on the date of measurement. Interest is paid only after express permission from the Commissioner of Insurance in the State of Tennessee has been received. During 2002 and 2001, interest in the amount of \$163,456 and \$72,135, respectively, was approved and paid to the note holder.

## 12. Retirement Plans, Deferred Compensation, Post employment Benefits and Compensated Absences and Other Postretirement Benefit Plans.

Not applicable.

#### 13. Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganizations.

As of December 31, 2002 and 2001, there were 100,000 shares of \$1.00 par value common stock issued and outstanding. The maximum amount of dividends that can be paid to shareholders, with the prior approval of the Tennessee Commissioner of Insurance, is limited to the greater of 10% of net worth as of December 31 next preceding or the net income from operations (excluding realized capital gains) for the twelve-month period ending December 31 next preceding.

#### 14. Contingencies

Not applicable.

#### 15. Leases

Not applicable.

## 16. Information About Financial Instruments with Off-Balance-Sheet Risk, Financial Instruments with Concentration of Credit Risk

Not applicable.

## 17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities Not applicable.

## 18. Gain or Loss to the Reporting Entity from Uninsured Plans and the Uninsured Portion of Partially Insured Plans

**ASO Plan Activities** 

The loss from operations from Administrative Services Only uninsured plans was as follows during 2002:

a.	Net reimbursement for administrative	(\$551,190)
	expenses (including administrative fees) in	
	excess of actual expenses	
b.	Total net other income or expenses (including	_0
	interest paid to or received from plans)	
c.	Net gain or (loss) from operations	(\$551,190)
	m . 1 . 1	<b>422.25 4.5</b> 0
d.	Total claim payment volume	\$22,256,754.70

(includes \$241,255 in premium tax pmts)

## **19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators** Not applicable.

#### 20. Other Items

None.

#### 21. Events Subsequent

None.

#### 22. Reinsurance

#### A. Ceded Reinsurance

VHP does not have any ceded reinsurance for 2002 or 2001. VHP obtains reinsurance coverage for one of its globally capitated providers. However, the provider is responsible for payment of

the premiums and receives all recoveries.

## **23.** Retrospectively Rated Contracts and Contracts Subject to Redetermination Not applicable.

#### 24. Change in Incurred Claims and Claim Adjustment Expenses

The liability for claims unpaid decreased by approximately \$3,640,186 from December 31, 2001 to December 31, 2002. This decrease is primarily due to the change to ASO operations effective July 1, 2002. The remaining \$609,337 of claims unpaid as of December 31, 2002 is for medical services rendered through June 30, 2002. Also included in the 2002 number are amounts payable to the globally capitated providers.

From December 31, 2000 to December 31, 2001 the liability for claims unpaid increased by approximately \$3,000,000. This increase was primarily attributable to the significant increase in VHP's membership (13,000 to 33,000) that occurred on July 1, 2001. However, some of this increase was also the result of rising healthcare costs. In 2001, the business to which the increase in this liability related was subject to premium adjustments so there was no significant impact on surplus.

#### 25. Intercompany Pooling Arrangements

Not applicable.

#### 26. Structured Settlements

Not applicable.

#### 27. Health Care Receivables

Not applicable.

#### 28. Participating Policies

Not applicable.

#### 29. Premium Deficiency Reserve

Not applicable.

#### 30. Anticipated Salvage and Subrogation

Not applicable.

# STATEMENT AS OF December 31, 2002 OF THE Victory Health Plan, Inc. SUMMARY INVESTMENT SCHEDULE

		Gross Investment Holdings		Admitted Assets as Reported in the Annual Statement		
		1	2	3	4	
	Investment Categories	Amount	Percentage	Amount	Percentage	
Bond	s: U.S. treasury securities	1 224 400	20 563	1 234 400	20.560	
1.2	U.S. government agency and corporate obligations (excluding	1,204,409	20.505	1,204,409	20.300	
	mortgage-backed securities):					
	1.21 Issued by U.S. government agencies					
	1.22 Issued by U.S. government sponsored agencies					
1.3	Foreign government (including Canada, excluding mortgage-backed					
	securities)					
1.4	Securities issued by states, territories, and possessions and political					
	subdivisions in the U.S.:					
	1.41 States, territories and possessions general obligations					
	1.42 Political subdivisions of states, territories and possessions and political					
	subdivisions general obligations					
	1.43 Revenue and assessment obligations					
	1.44 Industrial development and similar obligations					
1.5	Mortgage-backed securities (includes residential and commercial MBS):					
	1.51 Pass-through securities:					
	1.511 Guaranteed by GNMA					
	1.512 Issued by FNMA and FHLMC					
	1.513 Privately issued					
	1.52 CMOs and REMICs:					
	1.521 Issued by FNMA and FHLMC					
	1.522 Privately issued and collateralized by MBS issued or					
	guaranteed by GNMA,FNMA, or FHLMC					
	1.523 All other privately issued					
Other	r debt and other fixed income securities (excluding short term):					
2.1	Unaffiliated domestic securities (includes credit tenant loans rated by the					
	SVO)					
2.2	Unaffiliated foreign securities					
2.3	Affiliated securities					
-	y interests:					
3.1	Investments in mutual funds					
3.2	Preferred stocks:					
0	3.21 Affiliated					
	3.22 Unaffiliated					
3.3	Publicly traded equity securities (excluding preferred stocks):					
	3.31 Affiliated					
	3.32 Unaffiliated					
3.4	Other equity securities:					
•	3.41 Affiliated					
	3.42 Unaffiliated					
3.5	Other equity interests including tangible personal property under lease:					
0.0	3.51 Affiliated					
	3.52 Unaffiliated					
Morto	gage loans:					
4.1	Construction and land development					
4.2	Agricultural					
4.3	Single family residential properties					
4.4	Multifamily residential properties					
4.5	Commercial loans					
-	estate investments:					
5.1	Property occupied by company					
5.2	Property held for production of income (includes \$ of property					
J. <u>L</u>	acquired in satisfaction of debt)					
5.3	Property held for sale (\$including property acquired in satisfaction					
5.5	of debt)					
Police	y loans					
•	ivables for securities					
	and short-term investments					
Casil	r invested assets					
Othor						

## **GENERAL INTERROGATORIES**

# PART 1 - COMMON INTERROGATORIES GENERAL

<ul> <li>1.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer?</li> <li>1.2 If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding</li> </ul>							
Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations?  1.3 State Regulating?							
	Has any change been made during the year of this statement in the charter, by-law reporting entity?  If yes, date of change:  If not previously filed, furnish herewith a certified copy of the instrument as amende	•	ed of settlement of the	Yes[ ] No[X]			
3.1 State as of what date the latest financial examination of the reporting entity was made or is being made. 3.2 State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released. 3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date). 3.4 By what department or departments?  Tennessee Department of Commerce & Insurance							
<ul> <li>1.1 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity) receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of: <ul> <li>4.11 sales of new business?</li> <li>4.12 renewals?</li> </ul> </li> <li>1.2 During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of: <ul> <li>4.21 sales of new business?</li> <li>4.22 renewals?</li> </ul> </li> </ul>							
5.1 5.2	Has the reporting entity been a party to a merger or consolidation during the period If yes, provide the name of the entity, NAIC company code, and state of domicile (ceased to exist as a result of the merger or consolidation.	d covered by this statement? (use two letter state abbreviation)	for any entity that has	Yes[ ] No[X]			
	Name of Entity	2 NAIC Company Code	3 State of Domicile				
	Has the reporting entity had any Certificates of Authority, licenses or registrations revoked by any governmental entity during the reporting period? (You need not reclause is part of the agreement) If yes, give full information:	(including corporate registration, i port an action either formal or info	f applicable) suspended or rmal, if a confidentiality	Yes[ ] No[X]			
7.2	Does any foreign (non-United States) person or entity directly or indirectly control if yes, 7.21 State the percentage of foreign control 7.22 State the nationality(s) of the foreign person(s) or entity(s); or if the entity is a attorney-in-fact and identify the type of entity(s) (e.g., individual, corporation,	a mutual or reciprocal, the national	ity of its manager or	Yes[ ] No[X]			

1	2
Nationality	Type of Entity

### **GENERAL INTERROGATORIES (continued)**

- 8. What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit?

  Deloitte & Touche LLP, 424 Church Street, Suite 2400 Nashville, Tennessee 37219
- 9. What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with a(n) actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification?

  Edgar Schneider or James Drennan actuaries, Reden & Anders Ltd, 2170 Satellite Blvd, Suite 150, Duluth, GA 30097

- 10. FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:
  10.1 What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?
  10.2 Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located?
  10.3 Have there been any changes made to any of the trust indentures during the year?
- 10.4 If answer to (10.3) is yes, has the domiciliary or entry state approved the changes?

Yes[	] No[X	] N/A[
Yes[	] No[X	] N/A[
Yes[	] No[X	] N/A[

	BOARD OF DIRECTORS					
11.	Is the purchase or sale of all investments of the reporting entity passed upon either by the Board of Directors or a subordinate committee thereof?	Yes[X] No[]				
12.	Does the reporting entity keep a complete permanent record of the proceedings of its Board of Directors and all subordinate committees thereof?	Yes[X] No[]				
13.	Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees or responsible employees which is in or is likely to conflict with the official duties of such person?	Yes[X] No[ ]				
444	FINANCIAL					
	<ul> <li>Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy loans):</li> <li>14.11 To directors or other officers</li> <li>14.12 To stockholders not officers</li> <li>14.13 Trustees, supreme or grand (Fraternal only)</li> <li>2 Total amount of loans outstanding at end of year (inclusive of Separate Accounts, exclusive of policy loans):</li> <li>14.21 To directors or other officers</li> <li>14.22 To stockholders not officers</li> <li>14.23 Trustees, supreme or grand (Fraternal only)</li> </ul>	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$				
15.2	Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the liability for such obligation being reported in the statement?  If yes, state the amount thereof at December 31 of the current year: 15.21 Rented from others 15.22 Borrowed from others 15.23 Leased from others 15.24 Other close in Notes to Financial the nature of each obligation.	Yes[ ] No[X] \$ \$ \$				
	Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments?  If answer is yes: 16.21 Amount paid as losses or risk adjustment 16.22 Amount paid as expenses 16.23 Other amounts paid	Yes[ ] No[X] \$				

### **GENERAL INTERROGATORIES (continued)**

#### **INVESTMENT**

17. List the following capital stock information for the reporting entity:

		1	2	3	4	5	6
		Number of	Number of	Par Value	Redemption Price	Is Dividend	Are Dividends
	Class	Shares Authorized	Shares Outstanding	Per Share	If Callable	Rate Limited?	Cumulative?
1.	Preferred					Yes[] No[] N/A[X]	Yes[] No[] N/A[X]
2.	Common	100,000.000	100,000.000	1.000	X X X	X X X	X X X

18.1 Were all the stocks, bonds and other securities owned December 31 of current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date, except as shown by Schedule E - Part 2 - Special Deposits?

18.2 If no, give full and complete information, relating thereto:

Yes[] No[X]

Bank of America Securities, Atlanta, Georgia

19.1 Were any of the stocks, bonds or other assets of the reporting entity owned at December 31 of the current year not exclusively under the control of the reporting entity, except as shown on Schedule E - Part 2 - Special Deposits, or has the reporting entity sold or transferred any assets subject to a put option contract that is currently in force? (Exclude securities subject to Interrogatory 15.1).

Yes[] No[X]

\$\$\$\$\$\$\$\$\$\$

If yes, state the amount thereof at December 31 of the current year:

19.21 Loaned to others
19.22 Subject to repurchase agreements
19.23 Subject to reverse repurchase agreements

19.24 Subject to dollar repurchase agreements19.25 Subject to reverse dollar repurchase agreements

19.26 Pledged as collateral

19.27 Placed under option agreements

19.28 Letter stock or securities restricted as to sale

19.29 Other

19.3 For each category above, if any of these assets are held by other, identify by whom held: 19.31

19.32

19.33 19.34

19.35

19.36

19.37

19.38

19.39

For categories (19.21) and (19.23) above, and for any securities that were made available for use by another person during the period covered by this statement, attach a schedule as shown in the instructions to the annual statement.

19.4 For category (19.28) provide the following:

1	2	3
Nature of Restriction	Description	Amount

20.1 Does the reporting entity have any hedging transactions reported on Schedule DB?
20.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state? If no, attach a description with this statement.

Yes[] No[X] Yes[] No[] N/A[X]

21.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity?

Yes[] No[X]

21.2 If yes, state the amount thereof at December 31 of the current year.

Excluding items in Schedule E, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Part 1 - General, Section IV.H-Custodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook?

Yes[] No[X]

22.1 For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

1		2	
Name of Custodian(s)		Custodian's Address	
22.1001			

## **GENERAL INTERROGATORIES (continued)**

#### **INVESTMENT**

22.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

		2		3
	Name(s)	2 Location(s)	Comp	lete Explanation(s)
	(9)		Comp	
	re there been any changes, including name changes, i es, give full and complete information relating thereto:	n the custodian(s) identified in 22.01 during the	current year?	Yes[] No[
	1	2	3	4
	Old Custodian	New Custodian	Date of Change	Reason
.05 Ider han	ntify all investment advisers, brokers/dealers or individual die securities and have authority to make investments	uals acting on behalf of broker/dealers that have on behalf of the reporting entity:	e access to the investment	t accounts,
	Central Registration	_		
	Depository Number(s)	Name		Address
3.2 List th	unt of payments to Trade Associations, Service Organ he name of the organization and the amount paid if an ciations, Service Organizations and Statistical or Ratir	y such payment represented 25% or more of the	e total payments to Trade atement.	\$2 nt Paid
		name	Amou	III Faiu
1.2 List th	unt of payments for legal expenses, if any? he name of the firm and the amount paid if any such period covered by this statement.	ayments represented 25% or more of the total p	payments for legal expense	\$es during
		1 Name		2 nt Paid
		Name	Amou	ni Palu
.2 List th	unt of payments for expenditures in connection with mand the name of firm and the amount paid if any such paymers before legislative bodies officers or department of g	ent represented 25% or more of the total paym	ent expenditures in conne	ny? \$tion with

1	2
Name	Amount Paid

# GENERAL INTERROGATORIES (continued) PART 2 - HEALTH INTERROGATORIES

		PART 2 - REALTH INTERROGATORIES	
1.1 1.2	Does the reporting entity have any direct Medicare If yes, indicate premium earned on U.S. business of	Supplement Insurance in force? only:	Yes[ ] No[X] \$
1.3	What portion of Item (1.2) is not reported on the Me 1.31 Reason for excluding:	edicare Supplement Insurance Experience Exhibit?	\$
1.4 1.5	Indicate amount of premium earned attributable to Indicate total incurred claims on all Medicare Supp Individual policies - Most current three years:	Canadian and/or Other Alien not included in Item (1.2) above. lement insurance.	\$ \$
1.0	1.61 Total premium earned 1.62 Total incurred claims		\$. \$.
	1.63 Number of covered lives		\$
	All years prior to most current three years:  1.64 Total premium earned		\$
4 7	1.65 Total incurred claims 1.66 Number of covered lives		\$ \$
1./	Group policies - Most current three years: 1.71 Total premium earned		\$
	1.72 Total incurred claims 1.73 Number of covered lives		\$. \$
	All years prior to most current three years: 1.74 Total premium earned		\$
	1.75 Total incurred claims 1.76 Number of covered lives		\$ \$.
2.1	Has the reporting entity received any endowment of	or gift from contracting hospitals, physicians, dentists, or others that is agreed will be returned	
	when, as and if the earnings of the reporting entity If yes, give particulars:	permits?	Yes[] No[X]
3.1		nd nature of hospitals', physicians', and dentists' care offered to subscribers and departments	Vee[V] Nef 1
3.2	been filed with the appropriate regulatory agency? If not previously filed furnish herewith a copy(ies) o	f such agreement(s). Do these agreements include additional benefits offered?	Yes[X] No[ ] Yes[ ] No[X]
	Does the reporting entity have stop-loss reinsurance of no, explain:	ee?	Yes[] No[X]
	VHP's members, with the exceptions of Dual Eligible Members are covered under global capitation arrangements with two sets of provider groups. assume the medical risk for the members assigned to them. VHP assists in securing reinsurance for these groups if they wish to have it, but all cospaid from/to the provider. As a result, VHP has no direct reinsurance.  Maximum retained risk (see instructions):		
	<ul><li>4.31 Comprehensive Medical</li><li>4.32 Medical Only</li><li>4.33 Medicare Supplement</li></ul>		\$ \$ \$
	4.34 Dental 4.35 Other Limited Benefit Plan		\$ \$
	4.36 Other		\$
5.	Describe arrangement which the reporting entity m hold harmless provisions, conversion privileges wit agreements:  VHP's provider contracts contain hold harmless la	ay have to protect subscribers and their dependents against the risk of insolvency including h other carriers, agreements with providers to continue rendering services, and any other	
61	Does the reporting entity set up its claim liability for		Yes[X] No[]
	If no, give details:	provider convices on a convice data base.	100[X] 110[ ]
7.	Provide the following information regarding particip 7.1 Number of providers at start of reporting year	ating providers:	1138
	7.2 Number of providers at end of reporting year		1189
8.1 8.2	Does the reporting entity have business subject to If yes, direct premium earned:	premium rate guarantees?	Yes[] No[X]
0.2	<ul><li>8.21 Business with rate guarantees between 15-36</li><li>8.22 Business with rate guarantees over 36 month</li></ul>	6 months as	0 0
9.1	Does the reporting entity have Bonus/Withhold Arra	angements in its provider contracts?	Yes[] No[X]
	9.21 Maximum amount payable bonuses 9.22 Amount actually paid for year bonuses		
	9.23 Maximum amount payable withholds 9.24 Amount actually paid for year withholds		\$ \$. \$.
10	List service areas in which reporting entity is licens	sed to operate.	Ψ
	2.5. 551 1100 aroas in which reporting chitty is ildent	550 to 5po.tato.	
		1 Name of Service Area	
		114.110 01 0011100 7 1104	

Davidson County, TN

# **FIVE-YEAR HISTORICAL DATA**

		1	2	3	4	5
		2002	2001	2000	1999	1998
BALA	NCE SHEET ITEMS (Pages 2 and 3)					
1.	Total admitted assets (Page 2, Line 23)	6,601,282	11,331,914	12,192,569	11,731,520	10,297,798
2.	Total liabilities (Page 3, Line 18)	1,128,649	4,936,328	6,302,904	4,364,524	4,648,438
3.	Statutory surplus					
4.	Total capital and surplus (Page 3, Line 26)	5,472,633	6,395,586	5,889,665	7,366,996	5,649,360
INCO	ME STATEMENT ITEMS (Page 4)					
5.	Total revenues (Line 7)	32,340,696	45,412,968	23,121,689	22,047,819	17,880,847
6.	Total medical and hospital expenses (Line 17)	28,215,978	39,014,848	18,952,803	17,850,483	15,703,444
7.	Total administrative expenses (Line 19)	5,142,092	6,224,843	2,749,383	3,344,568	2,687,684
8.	Net underwriting gain (loss) (Line 22)	(1,017,374)		1,455,592	852,768	(510,281)
9.	Net investment gain (loss) (Line 25)					
10.	Total other income (Lines 26 plus 27)					
11.	Net income or (loss) (Line 30)	(922,954)	270,507	(12,523,252)	(11,512,050)	(28,327,109)
RISK-	BASED CAPITAL ANALYSIS					
12.	Total adjusted capital					
13.	Authorized control level risk-based capital	865,566	1,048,450	830,926	1,813,720	1,280,956
ENRO	LLMENT (Exhibit 2)					
14.	Total members at end of period (Column 5, Line 7)					
15.	Total members months (Column 6, Line 7)	389,254	296,119	153,520	146,118	143,841
l .	ATING PERCENTAGE (Page 4)					
(Item	divided by Page 4, sum of Lines 2, 3 and 5)					
16.	Premiums earned (Lines 2 plus 3)					
17.	Total medical and hospital (Line 17)					
18.	Total underwriting deductions (Line 21)					
19.	Total underwriting gain (loss) (Line 22)	(3.1)	0.4	6.3	3.9	(2.9)
_	ID CLAIMS ANALYSIS					
١,	xhibit, Part 2B)					
20.	Total claims incurred for prior years (Line 11, Col. 5)					
21.	Estimated liability of unpaid claims-[prior year (Line 11, Col. 6)]	4,249,523	1,222,539	4,222,521	3,138,704	2,085,360

# **FIVE-YEAR HISTORICAL DATA (Continued)**

		1	2	3	4	5
		2002	2001	2000	1999	1998
INVES	TMENTS IN PARENT, SUBSIDIARIES AND AFFILLIATES					
22.	Affiliated bonds (Sch. D Summary, Line 25, Col. 1)					
23.	Affiliated preferred stocks (Sch. D Summary, Line 39, Col. 1)					
24.	Affiliated common stocks (Sch. D Summary, Line 53, Col. 2)					
25.	Affiliated short-term investments (subtotal included in Sch. DA,					
	Part 2, Col. 5, Line 11)					
26.	Affiliated mortgage loans on real estate					
27.	All other affiliated					
28.	Total of above Lines 22 to 27					

# 95792200243058100 2002 Document Code: 430

# EXHIBIT OF PREMIUMS, ENROLLMENT AND UTILIZATION REPORT FOR: 1. CORPORATION: Victory Health Plan, Inc. 2. DIVISION: Nashville, Tennessee

NAIC Group Code 1268		<b>BUSINESS IN TH</b>	NAIC Company	Code 95792						
	1	Comprehensive (H	lospital & Medical)	4	5	6	7	8	9	10
		2	3				Federal			
							Employees			
				Medicare	Vision	Dental	Health Benefit	Title XVIII	Title XIX	
	Total	Individual	Group	Supplement	Only	Only	Plan	Medicare	Medicaid	Other
Total Members at end of:										
1. Prior Year	35,711								35,711	
2. First Quarter									35,688	
3. Second Quarter									32,723	
4. Third Quarter									31,030	
5. Current Year	26,632								26,632	
6. Current Year Member Months	389,254								389,254	
Total Member Ambulatory Encounters for Year:										
7. Physician	160,906								160,906	
8. Non-Physician	41,642								41,642	
9. Total	202,548								202,548	
10. Hospital Patient Days Incurred	16,396								16,396	
11. Number of Inpatient Admissions	3,769								3,769	
12. Premiums Collected									32,614,246	
13. Premiums Earned	32,340,696								32,340,696	
	31,628,475								31,628,475	
15. Amount of Incurred for Provision of Health Care Services	28,215,978								28,215,978	

# 95792200243043100 2002 Document Code: 430

# EXHIBIT OF PREMIUMS, ENROLLMENT AND UTILIZATION REPORT FOR: 1. CORPORATION: Victory Health Plan, Inc. 2. DIVISION: Nashville, Tennessee

NAIC Group Code 1268	i	BUSINESS IN	THE STATE OF <b>T</b>	ENNESSEE DU	RING THE YEAR	}	i	ī	NAIC Company	Code 95792
	1	Comprehensive (H	lospital & Medical)	4	5	6	7	8	9	10
		2	3				Federal			
							Employees			
				Medicare	Vision	Dental	Health Benefit	Title XVIII	Title XIX	
	Total	Individual	Group	Supplement	Only	Only	Plan	Medicare	Medicaid	Other
Total Members at end of:										
1. Prior Year	35,711								35,711	
2. First Quarter	35,688									
3. Second Quarter									32,723	
4. Third Quarter									31,030	
5. Current Year	,								26,632	
6. Current Year Member Months	389,254								389,254	
Total Member Ambulatory Encounters for Year:										
7. Physician	160,906								160,906	
8. Non-Physician	41,642								41,642	
9. Total									202,548	
10. Hospital Patient Days Incurred									16,396	
11. Number of Inpatient Admissions	3,769								3,769	
12. Premiums Collected									32,614,246	
13. Premiums Earned	32,340,696								32,340,696	
14. Amount Paid for Provision of Health Care Services									31,628,475	
15. Amount of Incurred for Provision of Health Care Services	28,215,978								28,215,978	

**SCHEDULE A - VERIFICATION BETWEEN YEARS** 

1.	Book/adjusted carrying value, December 31, prior year (prior year statement)	
2.	Increase (decrease) by adjustment:	
	2.1 Totals, Part 1, Column 10	
	2.2 Totals, Part 3, Column 7	
3.	Cost of acquired, (Totals, Part 2, Column 6, net of encumbrances (Column 7) and net of additions and permanent	
	improvements (Column 9))	
4.	Cost of additions and permanent improvements:	
	4.1 Totals, Part 1, Column 13	
	4.2 Totals, Part 3, Column 9	
5.	4.2 Totals, Part 3, Column 9  Total profit (loss) on sales, Part 3, Column 14  Increase (decrease) by foreign exchange adjustment	
6.	Increase (decrease) by foreign exchange adjustmen	
	6.1 Totals, Part 1, Column 11	
	6.2 Totals, Part 3, Column 8	
7.	Amounts received on sales, Part 3, Column 11 and Part 1, Column 12	
8.	Book/adjusted carrying value at the end of current period	
9.	Total valuation allowance	
10.	Subtotal (Lines 8 plus 9)	
11.	Total nonadmitted amounts	
12.	Statement value, current period (Page 2, real estate lines, current period)	
	SCHEDULE B - VERIFICATION BETWEEN YEARS	S
1.	Book value/recorded investment excluding accrued interest of mortgages owned, December 31 of prior year	
2.	Amount loaned during year:	
	2.1 Actual cost at time of acquisitions	
	2.2 Additional investment made after acquisitions	
3.	Accrual of discount and mortgage interest points and commitment fees	7
4.	Increase (decrease) by adjustment	1
5.	Total profit (loss) on sale	
6.	Amounts paid on account or in full during the year.  Amortization of premium	
7.	Amortization of premium	
8.	Increase (decrease) by foreign exchange adjustment	
9.	Book value/recorded investment excluding accrued interest on mortgages owned at end of current period	
10.	Total valuation allowance	
11.	Subtotal (Lines 9 plus 10)	
12.	Total nonadmitted amounts	
13.	Statement value of mortgages owned at end of current period	
	SCHEDITIE DA VEDICICATION DETWEEN VEAC	00
4	SCHEDULE BA - VERIFICATION BETWEEN YEAR	
1.	Book/adjusted carrying value of long-term invested assets owned, December 31 of prior year	
2.	Cost of acquisitions during year:  2.1 Actual cost at time of acquisitions	
	Actual cost at time of acquisitions      Additional investment made after acquisitions	
2	·	7
3.	Accrual of discount	1
4.		
5. 6.	Total profit (loss) on sale	
7.	Amortization of premium	
	Amonazation of promism	
8. 9.	Increase (decrease) by foreign exchange adjustment  Book/adjusted carrying value of long-term invested assets at end of current period	
9. 10.	Total valuation allowance	
11.	Subtotal (Lines 9 plus 10)	
12.	Total nonadmitted amounts	
13.	Statement value of long-term invested assets at end of current period	
	CALCULATE TAILOS OF FOLING CONTRIBUTION ACCORDED BY OFFICE OF CONTRIBUTION CONTRIBU	1

## **SCHEDULE D - SUMMARY BY COUNTRY**

Long-term Bonds and Stocks OWNED December 31 of Current Year

Long-term	Bonds and Stocks OWN	D December 3	of Current 1	ear	
-		1 Book/Adjusted	2 Fair Value	3	4 Par Value of
Description		Carrying Value	(a)	Actual Cost	Bonds
BONDS	1. United States	1,234,409	1,272,707	1,250,417	1,210,000
Governments (Including all obligations	2. Canada				
guaranteed by governments)	3. Other Countries				
	4. Totals	1,234,409	1,272,707	1,250,417	1,210,000
	5. United States				
States, Territories and Possessions	6. Canada				
(Direct and Guaranteed)	7. Other Countries				
(	8. Totals				
Political Subdivisions of States,	9. United States				
Territories and Possessions	10. Canada				
(Direct and Guaranteed)	11. Other Countries				
(Direct and Guaranteed)	12. Totals				
Special revenue and special assessment obligations	13. United States				
and all non-guaranteed obligations of agencies and	14. Canada				
authorities of governments and their political	15. Other Countries				
,					
subdivisions	16. Totals				
Dublic Hallaine	17. United States				
Public Utilities	18. Canada				
(unaffiliated)	19. Other Countries				
	20. Totals				
	21. United States				
Industrial and Miscellaneous and	22. Canada				
Credit Tenant Loans (unaffiliated)	23. Other Countries				
	24. Totals				
Parent, Subsidiaries and Affiliates	25. Totals				
	26. Total Bonds		1,272,707	1,250,417	1,210,000
PREFERRED STOCKS	27. United States				
	28. Canada				
Public Utilities (unaffiliated)	29. Other Countries				
	30. Totals				
	31. United States				
Banks, Trust and Insurance Companies	32. Canada				
(unaffiliated)	33. Other Countries				
,	34. Totals				1
	35. United States				
Industrial and Miscellaneous	36. Canada	.			
(unaffiliated)	37. Other Countries				
(4.14.1114.154)	38. Totals				-
Parent, Subsidiaries and Affiliates	39. Totals				†
. a.o., oabordano ana miliato	40. Total Preferred Stocks				1
COMMON STOCKS	41. United States				1
OCIVIDIO O TOOKO	42. Canada				
Public Utilities (unaffiliated)	43. Other Countries				
i ubilo otilities (urialilliateu)					-
					-
Panka Trust and Ingurance Companies					
Banks, Trust and Insurance Companies	46. Canada	1			
(unaffiliated)	47. Other Countries				-
	48. Totals				-
	49. United States				
Industrial and Miscellaneous	50. Canada	1			
(unaffiliated)	51. Other Countries				1
	52. Totals				
Parent, Subsidiaries and Affiliates	53. Totals				
	54. Total Common Stocks				]
	55. Total Stocks				
	56. Total Bonds and Stocks		1,272,707		
					-

<sup>(</sup>a) The aggregate value of bonds which are valued at other than actual fair value is \$.....

# **SCHEDULE D - Verification Between Years**

1. Book/adjusted carrying value of bonds and stocks, prior year.	1,012,004	6. Foreign Exchange Adjustment	
2. Cost of bonds and stocks acquired, Column 6, Part 3	805,053	6.1 Column 17, Part 1	
3. Increase (decrease) by adjustment:		6.2 Column 13, Part 2, Section 1	
3.1 Column 16, Part 1 (11,356)	1	6.3 Column 11, Part 2, Section 2	
3.2 Column 12, Part 2, Section 1	_	6.4 Column 11, Part 4	
3.3 Column 10, Part 2, Section 2	_	7. Book/adjusted carrying value at end of current period	1,234,409
3.4 Column 10, Part 4 (1,292)	(12,648)	8. Total valuation allowance	
4. Total gain (loss), Column 14, Part 4		9. Subtotal (Lines 7 plus 8)	1,234,409
5. Deduct consideration for bonds and stocks disposed of		10. Total nonadmitted assets	
Column 6, Part 4	570,000	11. Statement value of bonds and stocks, current period	1,234,409

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## **SCHEDULE D - PART 1A - SECTION 1**

Quality and Maturity Distribution of All Bonds Owned December 31, at Book/Adjusted Carrying Values by Major Types of Issues and NAIC Designations

1   2   3   4   5   6   7   8   9   10
Quality Rating Per the   Or   Through   Through   Dver   20 Years   20 Year
NAIC Designation Less 5 Years 10 Years 20 Years Current Year Line 10.7 Prior Year Prior Year Traded P  1. U.S. GOVERNMENTS, SCHEDULES D & DA (Group 1) 1.1 Class 1 1.2 Class 2 1.3 Class 3 1.4 Class 4 1.5 Class 5 1.6 Class 6 1.7 TOTALS 1.7 TOTALS 2.1 Class 1 2.1 Class 1 2.2 ALL OTHER GOVERNMENTS, SCHEDULES D & DA (Group 2) 2.1 Class 1
NAIC Designation Less 5 Years 10 Years 20 Years Current Year Line 10.7 Prior Year Prior Year Traded P  1. U.S. GOVERNMENTS, SCHEDULES D & DA (Group 1) 1.1 Class 1 1.2 Class 2 1.3 Class 3 1.4 Class 4 1.5 Class 5 1.6 Class 6 1.7 TOTALS 1.7 TOTALS 2.1 Class 1 2.1 Class 1 2.2 ALL OTHER GOVERNMENTS, SCHEDULES D & DA (Group 2) 2.1 Class 1
1. U.S. GOVERNMENTS, SCHEDULES D & DA (Group 1)       1,234,409       100.00       1,012,004       100.00       1,234,409         1.2 Class 2       1.3 Class 3       1.4 Class 4       1.5 Class 5       1.6 Class 6       1.7 TOTALS       1,234,409       100.00       1,012,004       100.00       1,234,409         2. ALL OTHER GOVERNMENTS, SCHEDULES D & DA (Group 2)       2.1 Class 1       1,234,409       1,234,409       1,234,409       1,234,409
1.1 Class 1       1,234,409       100.00       1,012,004       100.00       1,234,409         1.2 Class 2       1.3 Class 3       1.4 Class 4       1.5 Class 5       1.6 Class 6       1.7 TOTALS       1,234,409
1.2 Class 2         1.3 Class 3         1.4 Class 4         1.5 Class 5         1.6 Class 6         1.7 TOTALS         2. ALL OTHER GOVERNMENTS, SCHEDULES D & DA (Group 2)         2.1 Class 1
1.3 Class 3 1.4 Class 4 1.5 Class 5 1.6 Class 6 1.7 TOTALS 2.1 ALL OTHER GOVERNMENTS, SCHEDULES D & DA (Group 2) 2.1 Class 1
1.4 Class 4
1.5 Class 5
1.6 Class 6
1.7 TOTALS     1,234,409     100.00     1,012,004     100.00     1,234,409       2. ALL OTHER GOVERNMENTS, SCHEDULES D & DA (Group 2)     2.1 Class 1     1,012,004     1,012,004     100.00     1,234,409
2. ALL OTHER GOVERNMENTS, SCHEDULES D & DA (Group 2)         2.1 Class 1
2.1 Class 1
2.2 Class 2
2.3 Class 3
2.4 Class 4
2.5 Class 5
2.6 Class 6
2.7 TOTALS
3. STATES, TERRITORIES AND POSSESSIONS ETC., GUARANTEED,
SCHEDULES D & DA (Group 3)
3.1 Class 1
3.2 Class 2
3.3 Class 3
3.4 Class 4
3.5 Class 5
3.6 Class 6
3.7 TOTALS
4. POLITICAL SUBDIVISIONS OF STATES, TERRITORIES &
POSSESSIONS, GUARANTEED, SCHEDULES D & DA (Group 4)
4.1 Class 1
4.4 Class 4
4.5 Class 5
4.6 Class 6
4.7 TOTALS
5. SPECIAL REVENUE & SPECIAL ASSESSMENT OBLIGATIONS ETC.,
NON-GUARANTEED, SCHEDULES D & DA (Group 5)
5.1 Class 1
5.2 Class 2
5.3 Class 3
5.4 Class 4
5.5 Class 5
5.6 Class 6
5.7 TOTALS

# SCHEDULE D - PART 1A - SECTION 1 (continued) Quality and Maturity Distribution of All Bonds Owned December 31, at Book/Adjusted Carrying Values by Major Types of Issues and NAIC Designations

addity and man		2	3	4	5	6	7	8	9	10	11
	1 Year			Over 10 Years	5	0		Total	-	Total	
		Over 1 Year				<b>.</b>	Column 6		% From		Total
Quality Rating Per the	or	Through	Through	Through	Over	Total	as a % of	From Column 6		Publicly	Privately
NAIC Designation	Less	5 Years	10 Years	20 Years	20 Years	Current Year	Line 10.7	Prior Year	Prior Year	Traded	Placed (a)
6. PUBLIC UTILITIES (UNAFFILIATED), SCHEDULES											
D & DA (Group 6)											
6.1 Class 1											
6.2 Class 2											
6.3 Class 3											
6.4 Class 4											
6.5 Class 5											
6.6 Class 6											
6.7 TOTALS											
7. INDUSTRIAL & MISCELLANEOUS											
(UNAFFILIATED), SCHEDULES D & DA (Group 7)											
7.1 Class 1											
7.2 Class 2											
7.3 Class 3											
7.4 Class 4											
7.5 Class 5											
7.6 Class 6											
7.7 TOTALS											
8. CREDIT TENANT LOANS, SCHEDULES D & DA											
(Group 8)											
8.1 Class 1											
8.2 Class 2											
8.3 Class 3											
8.4 Class 4											
8.7 TOTALS											
SCHEDULES D & DA (Group 9)											
9.1 Class 1											
9.2 Class 2											
9.3 Class 3											
9.4 Class 4											
9.5 Class 5											
9.6 Class 6											
9.7 TOTALS											

# SCHEDULE D - PART 1A - SECTION 1 (continued) Quality and Maturity Distribution of All Bonds Owned December 31, at Book/Adjusted Carrying Values By Major Types of Issues and NAIC Designations

auting and materi	.,			, <u>,</u>		values by majo					
	1	2	3	4	5	6	7	8	9	10	11
	1 Year	Over 1 Year	Over 5 Years	Over 10 Years			Column 6	Total	% From	Total	Total
Quality Rating Per the	or	Through	Through	Through	Over	Total	as a % of	From Column 6	Column 7	Publicly	Privately
NAIC Designation	Less	5 Years	10 Years	20 Years	20 Years	Current Year	Line 10.7	Prior Year	Prior Year	Traded	Placed (a)
10. TOTAL BONDS CURRENT YEAR		0 . 00.0		20 . 000							acca (a)
10.1 Class 1		1.234.409				1.234.409	100.00	x x x	X X X	1.234.409	1
10.2 Class 2		1,204,400				1,204,400		X X X	X X X		
10.3 Class 3								X X X	X X X		l
10.4 Class 4								X X X	X X X		l
10.5 Class 5						(c)		X X X	X X X		l
10.6 Class 6						(c)		X X X	X X X		l
		1.234.409				(b)1,234,409			XXX	1.234.409	
10.8 Line 10.7 as a % of Column 6		100.00				100.00		X X X	X X X	100.00	
11. TOTAL BONDS PRIOR YEAR		100.00				100.00	XXX	X X X	X X X	100.00	
11.1 Class 1		1.012.004				X X X		1,012,004	100.00	1,012,004	l
11.2 Class 2		1,012,004				X X X	X X X	1,012,004		1,012,004	
11.3 Class 3							X X X				
11.4 Class 4							X X X				
						X X X		(c)			
						X X X		(c)			
		1.012.004							100.00	4.040.004	
11.7 TOTALS						X X X		(b) 1,012,004		1,012,004	
11.8 Line 11.7 as a % of Col. 8		100.00				X X X	X X X	100.00	X X X	100.00	
12. TOTAL PUBLICLY TRADED BONDS							,				
12.1 Class 1		1,234,409						1,012,004		1,234,409	
12.2 Class 2											X X X
											X X X
12.4 Class 4											X X X
12.5 Class 5											X X X
12.6 Class 6											X X X
12.7 TOTALS		1,234,409						1,012,004		1,234,409	
12.8 Line 12.7 as a % of Col. 6		100.00				100.00		X X X		100.00	
12.9 Line 12.7 as a % of Line 10.7, Col. 6, Section 10 .		100.00				100.00	X X X	X X X	X X X	100.00	X X X
13. TOTAL PRIVATELY PLACED BONDS											l
13.1 Class 1										X X X	
13.2 Class 2										X X X	
13.3 Class 3										X X X	
13.4 Class 4										X X X	
13.5 Class 5										X X X	
13.6 Class 6										X X X	
13.7 TOTALS										X X X	
13.8 Line 13.7 as a % of Col. 6							x x x	X X X	X X X	X X X	l
13.9 Line 13.7 as a % of Line 10.7, Col. 6, Section 10.								X X X	X X X	X X X	1
(a) Includes \$ freely tradeble under SEC Pule 144 or as											

<sup>..</sup> freely tradable under SEC Rule 144 or qualified for resale under SEC Rule 144A.

<sup>(</sup>b) Includes \$...... current year, \$...... prior year of bonds with Z designation and \$...... prior year of bonds with Z designation was not assigned by the Securities Valuation Office (SVO) at the

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## SCHEDULE D - PART 1A - SECTION 2

Maturity Distribution of All	Maturity Distribution of All Bonds Owned December 31, At Book/Adjusted Carrying Values by Major Types of and subtype of Issues											
	1	2	3	4	5	6	7	8	9	10	11	
	1 Year	Over 1 Year	Over 5 Years	Over 10 Years			Column 6	Total	% From	Total	Total	
	or	Through	Through	Through	Over	Total	as a % of	From Column 6	Column 7	Publicly	Privately	
Distribution by Type	Less	5 Years	10 Years	20 Years	20 Years	Current Year	Line 10.7	Prior Year	Prior Year	Traded	Placed	
1. U.S. GOVERNMENTS, SCHEDULES D & DA (Group 1)	2000	0 10010	10 10010	20 10010	20 10010	Ourrent real	Line 10.7	T HOT TOUT	THOI TOU	Hudou	1 10000	
1.1 Issuer Obligations		1,234,409				1,234,409	100.00	1,012,004	100.00	1 234 400		
1.2 Single Class Mortgage-Backed/Asset-Backed Bonds							100.00			1,234,409		
0 00		1 004 400				1 004 400	100.00	1.010.004	100.00	1 004 400		
1.7 TOTALS		1,234,409				1,234,409	100.00	1,012,004	100.00	1,234,409		
2. ALL OTHER GOVERNMENTS, SCHEDULES D & DA (Group 2)												
2.1 Issuer Obligations												
2.2 Single Class Mortgage-Backed/Asset-Backed Bonds												
MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:												
2.3 Defined												
2.4 Other												
MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:												
2.5 Defined												
2.6 Other												
2.7 TOTALS												
3. STATES, TERRITORIES AND POSSESSIONS, GUARANTEED, SCHEDULES D & DA (Group 3)												
3.1 Issuer Obligations												
3.2 Single Class Mortgage-Backed/Asset-Backed Bonds									1			
MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:												
3.3 Defined												
• • • • • • • • • • • • • • • • • • • •												
MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:												
3.5 Defined												
3.6 Other												
3.7 TOTALS												
4. POLITICAL SUBDIVISIONS OF STATES, TERRITORIES & POSSESSIONS, GUARANTEED,												
SCHEDULES D & DA (Group 4)												
4.1 Issuer Obligations												
4.2 Single Class Mortgage-Backed/Asset-Backed Bonds												
MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:												
4.3 Defined												
4.4 Other												
MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:												
4.5 Defined												
4.6 Other												
4.7 TOTALS												
5. SPECIAL REVENUE & SPECIAL ASSESSMENT OBLIGATIONS ETC., NON-GUAR., SCH. D & DA												
(Group 5)												
\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \												
5.1 Issuer Obligations												
5.2 Single Class Mortgage-Backed/Asset-Backed Bonds												
MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:												
5.3 Defined												
5.4 Other												
MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:												
5.5 Defined												
5.6 Other												
5.7 TOTALS												

# SCHEDULE D - PART 1A - SECTION 2 (continued) Maturity Distribution of All Bonds Owned December 31, At Book/Adjusted Carrying Values by Major Types of and subtype of Issues

Maturity Distribu	1	2	3	4	5	6	7	8	9	10	11
	1 Year	Over 1 Year	_	Over 10 Years	5	0	Column 6	Total	% From	Total	Total
				1	0	Tatal		' ' ' '	,		
	or	Through	Through	Through	Over	Total	as a % of	From Column 6	Column 7	Publicly	Privately
Distribution by Type	Less	5 Years	10 Years	20 Years	20 Years	Current Year	Line 10.7	Prior Year	Prior Year	Traded	Placed
6. PUBLIC UTILITIES (UNAFFILIATED), SCHEDULES D & DA (Group 6)											
6.1 Issuer Obligations											
6.2 Single Class Mortgage-Backed/Asset-Backed Bonds											
MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:											
6.3 Defined											
6.4 Other											
MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED											
SECURITIES:											
6.5 Defined											
6.6 Other											
6.7 TOTALS											
7. INDUSTRIAL & MISCELLANEOUS (UNAFFILIATED), SCHEDULES D & DA											
(Group 7)											
7.1 Issuer Obligations											
7.2 Single Class Mortgage-Backed/Asset-Backed Bonds											
MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:											
7.3 Defined											
7.4 Other											
MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED											
SECURITIES:											
7.5 Defined											
7.6 Other											
7.7 TOTALS											
8. CREDIT TENANT LOANS, SCHEDULES D & DA (Group 8)											
8.1 Issuer Obligations											
8.7 TOTALS											
9. PARENT, SUBSIDIARIES AND AFFILIATES, SCHEDULES D & DA (Group											
9)											
9.1 Issuer Obligations											
9.2 Single Class Mortgage-Backed/Asset-Backed Bonds											
MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:											
9.3 Defined											
9.4 Other											
MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED											
SECURITIES:											
9.5 Defined											
9.6 Other											
9.7 TOTALS											
3.1 IOIALO											

# SCHEDULE D - PART 1A - SECTION 2 (continued) Maturity Distribution of All Bonds Owned December 31, At Book/Adjusted Carrying Values by Major Types of and subtype of Issues

1 Year or Through   1 Year   2 Years   2 Yea	matarity broadbatton of 7th	Bonas Ownea	December 31, A	t Book/Adjusted	d Carrying Value	s by Major Typ	es of and subtyp	e of Issues	+			
Distribution by Type		1	2	3	4	5	6	7	8	9	10	11
Distribution by Type		1 Year	Over 1 Year	Over 5 Years	Over 10 Years			Column 6	Total	% From	Total	Total
Distribution by Type		or	Through	Through	Through	Over	Total	as a % of	From Column 6	Column 7	Publicly	Privately
10. TOTAL BONDS CURRENT YEAR	Distribution by Type	Less	1	_		20 Years	Current Year	Line 10.7	Prior Year		, ,	Placed
10.1   Issuer Obligations   1,234,409   10.00   X X X	• • • • • • • • • • • • • • • • • • • •	2000	0 100.0	10 10010	20 10010	20 10010	- Currone rour	2.110 10.17	1 1101 1 001	1 1101 1041	114404	1 10000
10.2   Single Class Mortgage-Backed/Asset-Backed Bonds   XXX			1 234 409				1 234 409	100.00	XXX	XXX	1 234 409	
MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:   10.3										1		
10.3   Defined									XXX	XXX		
10.4 Other									XXX	XXX		
MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:												
10.5   Defined									XXX	XXX		
10.6   Other									XXX	XXX		
10.7   TOTALS												
10.8   Line 10.7 as a % of Column 6   100.00   XXX   XXX   XXX   XXX   100.00	1414											
11. TOTAL BONDS PRIOR YEAR  11.1 Issuer Obligations  11.2 Single Class Mortgage-Backed/Asset-Backed Bonds  MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:  11.3 Defined  11.4 Other  MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:  11.5 Defined  XXX XXX  XXX  XXX  XXX  XXX  XXX  XX												
11.1 Issuer Obligations       1,012,004         11.2 Single Class Mortgage-Backed/Asset-Backed Bonds       XXX         MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:       XXX         11.3 Defined       XXX         11.4 Other       XXX         MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:       XXX         11.5 Defined       XXX			100.00				100.00	٨٨٨	~~~	XXX		
11.2 Single Class Mortgage-Backed/Asset-Backed Bonds  MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:  11.3 Defined  XXX XXX  11.4 Other  MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:  11.5 Defined  XXX XXX  XXX  XXX  XXX  XXX  XXX  XX			1 012 004				XXX	XXX	1 012 004	100 00	1 012 004	
MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:  11.3 Defined  11.4 Other  MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:  11.5 Defined  XXX XXX				1					,- ,		1,012,001	
11.3   Defined												
11.4 Other							XXX	XXX				
MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:  11.5 Defined												
11.5 Defined												
							XXX	XXX				
11.6 Other							XXX	XXX				
11.7 TOTALS 1,012,004 XXX XXX 1,012,004 100.00 1,012,004					<del>                                     </del>							
11.8 Line 11.7 as a % of Column 8											, ,	
12. TOTAL PUBLICLY TRADED BONDS							////	7777	100.00	XXX		
			1 234 409				1 234 409	100.00	1 012 004	100.00	1 234 409	X X X
							1 ' '				′ ′ ′	X X X
MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:												
												X X X
							1					X X X
MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:												
												X X X
							1					X X X
							1 1					X X X
										1		X X X
13. TOTAL PRIVATELY PLACED BONDS												
13.1 Issuer Obligations XXX											x x x	
							1				X X X	
MULTI-CLASS RESIDENTIAL MORTGAGE-BACKED SECURITIES:												
13.3 Defined XXX											x x x	
13.4 Other	13.4 Other											
MULTI-CLASS COMMERCIAL MORTGAGE-BACKED/ASSET-BACKED SECURITIES:												
13.5 Defined	13.5 Defined										x x x	
13.6 Other												
13.7 TOTALS	13.7 TOTALS										X X X	
13.9 Line 13.7 as a % of Line 10.7, Column 6, Section 10	13.9 Line 13.7 as a % of Line 10.7, Column 6, Section 10									X X X	X X X	

43	Schedule DA Part 2 NONE
44	Schedule DB Part A Verification NONE
44	Schedule DB Part B Verification
45	Schedule DB Part C Verification NONE
45	Schedule DB Part D Verification NONE
45	Schedule DB Part E Verification
46	Schedule DB Part F Sn 1 - Sum Replicated Assets NONE
47	Schedule DB Part F Sn 2 - Recon Replicated Assets NONE
48	Schedule S - Part 1 - Section 2 NONE
49	Schedule S - Part 2NONE
50	Schedule S - Part 3 - Section 2 NONE
51	Schedule S - Part 4 NONE

# **SCHEDULE S - PART 5**

# Five-Year Exhibit of Reinsurance Ceded Business (000 Omitted)

		1	2	3	4	5
		2002	2001	2000	1999	1998
A. OP	ERATIONS ITEMS					
1.	Premiums					
2.	Title XVIII-Medicare					
3.	Title XIX - Medicaid			49		
4.	Commissions and reinsurance expense allowance					
5.	Total medical and hospital expenses			(36)		
B. BA	LANCE SHEET ITEMS					
6.	Premiums receivable					
7.	Claims payable					
8.	Reinsurance recoverable on paid losses					
9.	Experience rating refunds due or unpaid					
10.	Commissions and reinsurance expense allowances unpaid					
11.	Unauthorized reinsurance offset					
C. UN	AUTHORIZED REINSURANCE					
(DEP	OSITS BY AND FUNDS WITHHELD FROM)					
12.	Funds deposited by and withheld from (F)					
13.	Letters of credit (L)					
14.	Trust agreements (T)					
15.	Other (O)					

# SCHEDULE S - PART 6 Restatement of Balance Sheet to Identify Net Credit For Ceded Reinsurance

		1	2	3
		As Reported	Restatement	Restated
		(net of ceded)	Adjustments	(gross of ceded)
ASSE	TS (Page 2, Col. 3)			
1.	Cash and invested assets (Line 9)	6,003,082		6,003,082
2.	Amounts recoverable from reinsurers (Line 12)			
3.	Accident and health premiums due and unpaid (Line 10)			
4.	Net credit for ceded reinsurance	X X X		
5.	All other admitted assets (Balance)	598,200		598,200
6.	Total assets (Line 23)	6,601,282		6,601,282
LIABIL	LITIES, CAPITAL AND SURPLUS (Page 3)			
7.	Claims unpaid (Line 1)	656,510		656,510
8.	Accrued medical incentive pool and bonus payments (Line 2)	227,689		227,689
9.	Premiums received in advance (Line 6)			
10.	Reinsurance in unauthorized companies (Line 14)			
11.	All other liabilities (Balance)  Total liabilities (Line 18)  Total capital and surplus (Line 26)  NONE			244,450
12.	Total liabilities (Line 18)	1,128,649 5,472,633		1,128,649
13.	Total capital and surplus (Line 26)	5,472,633	X X X	5,472,633
14.	Total liabilities, capital and surplus (Line 27)	6,601,282		6,601,282
NET C	REDIT FOR CEDED REINSURANCE			
15.	Claims unpaid			
16.	Accrued medical incentive pool			
17.	Premiums received in advance			
18.	Reinsurance recoverable on paid losses			
19.	Other ceded reinsurance recoverables			
20.	Total ceded reinsurance recoverables			
21.	Premiums receivable			
22.	Unauthorized reinsurance			
23.	Other ceded reinsurance payables/offsets			
24.	Total ceded reinsurance payables/offsets			
25.	Total net credit for ceded reinsurance			

## SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS

Allocated by States and Territories

		Allocated	by Stat	es and	Territories			
			1	2		Direct Bus	siness Only	
			Guaranty	Is Insurer	3	4	5	6
			Fund	Licensed				Federal Employees
			(Yes or	(Yes or		Medicare	Medicaid	Health Benefits
		State, Etc.	No)	No)	Premiums	Title XVIII	Title XIX	Program Premiums
1	Alabama	, , , , , , , , , , , , , , , , , , ,	No	'	1 Terrilariis	Tide Aviii		
1.			1	1				
2.	Alaska	AK	No	No				
3.	Arizona	AZ	1	No				
4.	Arkansas	AR	1	No				
5.	California	CA	No	No				
6.	Colorado	CO		No				
7.	Connecticut	CT	No	No				
8.	Delaware	DE	No	No				
9.	District of Columbia	DC	No	No				
10.	Florida	FL	No	No				
11.	Georgia	GA	No	No				
12.	Hawaii	HI		No				
13.	Idaho	ID		No				
_			1	1				
14.	Illinois	L		No				
15.	Indiana	IN	No	No				
16.	lowa	IA	No	No				
17.	Kansas	KS		No				
18.	Kentucky	KY	No	No				
19.	Louisiana	LA	No	No				
20.	Maine	ME	No	No				
21.	Maryland	MD	No	No				
22.	Massachusetts	MA	No	No				
23.	Michigan	MI	No	No				
24.	Minnesota	MN	-	No				
25.		MS	-	No				
1	Mississippi		-	1				
26.	Missouri	MO	1	No				
27.	Montana	MT	1	No				
28.	Nebraska	NE	1	No				
29.	Nevada	NV	1	No				
30.	New Hampshire	NH	No	No				
31.	New Jersey	NJ	No	No				
32.	New Mexico	NM	No	No				
33.	New York	NY	No	No				
34.	North Carolina	NC	No	No				
35.	North Dakota	ND	No	No				
36.	Ohio	OH		No				
37.	Oklahoma	OK	No	No				
1		OR	1					
38.	Oregon		-	No				
39.	Pennsylvania	PA		No				
40.	Rhode Island	RI		No				
41.	South Carolina	SC		No				
42.	South Dakota	SD	1	No				
43.	Tennessee	TN	No	Yes			32,340,696	
44.	Texas	TX	No	No				
45.	Utah	UT	No	No				
46.	Vermont	VT		No				
47.	Virginia	VA		No				
48.	Washington	WA		No				
49.	West Virginia	WV		No				
	· ·			No				
50.	Wisconsin	WI	1	1				
51.	Wyoming	WY		No				
52.	American Samoa	AS		No				
53.	Guam	GU		No				
54.	Puerto Rico	PR		No				
55.	U.S. Virgin Islands	VI	1	No				
56.	Canada	CN		No				
57.	Aggregate other alien	OT	X X X .	X X X .				
58.			X X X .				32,340,696	
	LS OF WRITE-INS		•					
5701								T
5701								
5702								
5798.								
		rite-ins for Line 57 from overflow page						
5799.		ough 5703 plus 5798) (Line 57 above)						

(a) Insert the number of yes responses except for Canada and Other Alien. Explanation of basis of allocation of premiums by states, etc.:

STATEMENT AS OF **December 31, 2002** OF THE **Victory Health Plan, Inc.** 

# SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP PART 1 - ORGANIZATIONAL CHART

# SCHEDULE Y (continued) PART 2 - SUMMARY OF INSURER'S TRANSACTIONS WITH ANY AFFILIATES

1	2	3	4	5	6	7	8	9	10	11	12	13
					Purchases, Sales	Income/(Disburse-				Any Other		Reinsurance
					or Exchanges of	ments) Incurred in				Material Activity		Recoverable/
					Loans, Securities,	Connection with	Management	Income/		not in the		(Payable)
					Real Estate,	Guarantees or	Agreements	(Disbursements)		Ordinary		on Losses
NAIC	Federal				Mortgage	Undertakings	and	Incurred Under		Course of		and/or Reserve
Company	ID	Names of Insurers and Parent,	Shareholder	Capital	Loans or Other	for the Benefit	Service	Reinsurance		the Insurer's		Credit Taken/
Code	Number	Subsidiaries or Affiliates	Dividends	Contributions	Investments	of any Affiliate(s)	Contracts	Agreements	*	Business	Totals	(Liability)
	61-1530448	Victory Managment Services, Inc.					6,514,881				6,514,881	
92579	62-1531881	Victory Health Plan, Inc.					(6,768,237)				(6,768,237)	
	62-1832645	Windsor Health Group, Inc.					253,356				253,356	
9999999 To	tals								XXX			

Schedule Y Part 2 Explanation:

# SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES

The following supplemental reports are required to be filed as part of your statement filing. However, in the event that your company does not transact the type of business for which the special report must be filed, your response of NO to the specific interrogatory will be accepted in lieu of filing a "NONE" report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason enter SEE EXPLANATION and provide an explanation following the interrogatory questions.

MARCH FILING	Response
1. Will the Medicare Supplement Insurance Experience Exhibit be filed with the state of domicile and the NAIC by March 1?	No
2. Will the Supplemental Compensation Exhibit be filed with the state of domicile by March 1?	Yes
<ul><li>3. Will an actuarial certification be filed by March 1?</li><li>4. Will the Risk-based Capital Report be filed with the NAIC by March 1?</li></ul>	Yes No
5. Will the Risk-based Capital Report be filed with the state of domicile, if required by March 1?	Yes
6. Will the SVO Compliance Certification be filed by March 1?	Yes
APRIL FILING  7. Will Management's Discussion and Analysis be filed by April 1?  8. Will the Long-term Care Experience Reporting Forms be filed with the state of domicile by April 1?  9. Will the Investment Risks Interrogatories be filed by April 1?	Yes No Yes
JUNE FILING 10. Will an audited financial report be filed by June 1 with the state of domicile?	Yes
Explanations:	

Bar Codes:



Risk-Based Capital Filing

95792200239000000 2002 Document Code: 390

LTC Experience Reporting Form C

STATEMENT AS OF December 31, 2002 OF THE Victory Health Plan, Inc.

### **OVERFLOW PAGE FOR WRITE-INS**

E01	Schedule A - Part 1 Real Estate Owned NONE
E02	Schedule A - Part 2 Real Estate Aquired NONE
E03	Schedule A - Part 3 Real Estate Sold NONE
E04	Schedule B - Part 1 Mortgage Loans Owned NONE
E05	Schedule B - Part 2 Mortgage Loans Sold NONE
E06	Schedule BA - Part 1 Invested Assets Owned NONE
E07	Schedule BA - Part 2 Invested Assets Sold NONE

# SCHEDULE D - PART 1

Showing all Long-Term BONDS Owned December 31, of Current Year

													<del>ourront re</del>	70						
1	2	3	Interes	st	6	7	8	9	10	11	12	13	Inter	est	16	17	18	19	20	21
			4	5									14	15			Amount of			
													Amount Due				Interest Due and			
										Rate			and Accrued	Gross		Increase	Accrued Dec. 31			
								Book/		Used to			Dec. 31 of	Amount	Increase	(Decrease) by	Current year, on			
							Option	Adjusted		Obtain			Current Year	Received	(Decrease)	Foreign	Bonds in Default	NAIC		Effective
CUSIP			Rate	How	Maturity	Option	Call	Carrying	Par	Fair	Fair	Actual	on Bonds	During	by	Exchange	as to Principal	Desig-	Date	Rate of
Identification	Description	*	of	Paid	Date	Date	Price	Value	Value	Value	Value	Cost	not in Default	Year	Adjustment	Adjustment	or Interest	nation	Acquired	Interest
U.S. Govern	ments - Issuer Obligations														·				·	
	Federal Home Loan Bank Note Federal National Mortgage Assoc		5.705	2,8	08/28/2003			330,000	330,000	0.9643	318,245	336,188	6,276	18,827	(1,031)			1	08/27/1997 .	5.273
	Med Term		6.800	1.7	01/10/2003			110,000	110.000	1.2810	140.910	109.175	3,740	7.480	319			1	05/23/2000 .	7.113
31359MES8 .	Federal National Mortgage			','										,						
31359MES8 .	Association Federal National Mortgage		5.625	5,11	05/14/2004			345,081	335,000	1.0566	353,948	349,826	1,570	18,844	(4,744)			1	04/23/2002 .	3.380
	Association		5.625	5,11	05/14/2004			449,328	435,000	1.0566	459,604	455,227	2,039	12,234	(5,900)			1	06/04/2002 .	3.140
0199999 Subto	otal - U.S. Governments - Issuer Ob	ligatio	ns					1,234,409	1,210,000	X X X	1,272,707	1,250,416	13,625	57,385				XXX	XXX	X X X
								1,234,409	1,210,000	X X X	1,272,707	1,250,416	13,625	57,385	(11,356)			XXX	XXX	X X X
5499999 Subto	otals - Issuer Obligations								1,210,000	X X X	1,272,707	1,250,416	13,625	57,385	(11,356)			XXX	X X X	X X X
	d Total - Bonds							1,234,409		X X X	1,272,707	1,250,416	13,625	57,385	(11,356)			XXX	X X X	X X X

E09	Schedule D - Part 2 Sn 1 Prfrd Stocks Owned	E
E10	Schedule D - Part 2 Sn 2 Common Stocks Owned NON	E

STATEMENT AS OF December 31, 2002 OF THE Victory Health Plan, Inc.

# **SCHEDULE D - PART 3**

## Showing All Long-Term Bonds and Stocks ACQUIRED During Current Year

1	2	3	4	5	6	7	8
				Number			Paid for
CUSIP		Date		of Shares			Accrued Interest
Identification	Description	Acquired	Name of Vendor	of Stock	Actual Cost	Par Value	and Dividends
Bonds - U.S. Go	vernments						
31359MES8	Federal National Mortgage Association	04/23/2002	AmSouth Bank	X X X	349,826	335,000.00	8,270
31359MES8	Federal National Mortgage Association Federal National Mortgage Association	06/04/2002	AmSouth Bank	X X X	455,227	435,000.00	1,292
0399999 Subtotal	- Bonds - U.S. Governments				805,053	770,000.00	9,562
6099997 Subtotal	- Bonds - Part 3				805,053	770,000.00	9,562
6099998 Summary	ritem from Part 5 for Bonds						
6099999 Subtotal	B -				805,053	770,000.00	9,562
6599998 Summary	/ Item from Part 5 for Preferred Stocks					X X X	
7099998 Summary	/ Item from Part 5 for Common Stocks					X X X	
7199999 Subtotal	Duarfanna da and Oansan an Okaalaa					X X X	
7299999 Totals					805,053	X X X	9,562

# **SCHEDULE D - PART 4**

Showing All Long-Term Bonds and Stocks SOLD, REDEEMED, or Otherwise DISPOSED OF During Current Year

	_				· · · · ·	_						I			
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
										Increase	Foreign			Interest	
								Book/Adjusted		(Decrease)	Exchange		Total	on Bonds	Dividends on
				Number of				Carrying Value	Increase	by Foreign	Gain	Realized Gain	Gain	Received	Stocks
CUSIP		Disposal		Shares		Par		at Disposal	(Decrease) by	Exchange	(Loss) on	(Loss) on	(Loss)	During	Received
Identification	Description	Date	Name of Purchaser	of Stock	Consideration	Value	Actual Cost	Date	Adjustment	Adjustment	Disposal	Disposal	on Disposal	Year	During Year
Bonds - U.S	. Governments														
31364CG93	Federal National Mortgage Association		AmSouth Bank	X X X	80,000	80,000.00	82,000							2,728	X X X
	. Federal Home Loan Bank		AmSouth Bank	X X X	55,000	55,000.00	56,100	55,000						1,994	X X X
31364CQ92	Federal National Mortgage Association	. 06/04/2002	AmSouth Bank	X X X	435,000	435,000.00	444,788	435,000	(844)					14,572	X X X
0399999 Subt	otal - Bonds - U.S. Governments				570,000	570,000.00	582,888	570,000	(1,292)					19,294	X X X
6099997 Subt	otal - Bonds - Part 4				570,000	570,000.00	582,888	570,000	(1,292)					19,294	X X X
6099998 Sum	mary Item from Part 5 for Bonds														X X X
6099999 Subt	total - Bonds				570,000	570,000.00	582,888	570,000	(1,292)					19,294	X X X
6599998 Sum	mary Item from Part 5 for Preferred Stocks					X X X								X X X	
7099998 Sum	mary Item from Part 5 for Common Stocks					X X X								X X X	
7199999 Subt	total - Preferred and Common Stocks					X X X								X X X	
7299999 Total	ls				570,000	X X X	582,888	570,000	(1,292)					19,294	

E13	Schedule D - Part 5 LT Bonds/Stocks Aquired/Disp NONE
E14	Schedule D - Part 6 Sn 1 NONE
E14	Schedule D - Part 6 Sn 2 NONE
E15	Schedule DA - Part 1 ST Investments Owned NONE
E16	Schedule DB - Part A Sn 1 Opt/Cap/Floor Owned NONE
E16	Schedule DB - Part A Sn 2 Opt/Cap/Floor Aquired NONE
E17	Schedule DB - Part A Sn 3 Opt/Cap/Floor Term NONE
E17	Schedule DB - Part B Sn 1 Opt/Cap/Floor In-force NONE
E18	Schedule DB - Part B Sn 2 Opt/Cap/Floor Written NONE
E18	Schedule DB - Part B Sn 3 Opt/Cap/Floor Term NONE
E19	Schedule DB - Part C Sn 1 Col/Swap/Frwrd Open NONE
E19	Schedule DB - Part C Sn 2 Col/Swap/Frwrd Opened NONE
E20	Schedule DB - Part C Sn 3 Col/Swap/Frwrd Term NONE
E20	Schedule DB - Part D Sn 1 Futures Contracts Open NONE
E21	Schedule DB - Part D Sn 2 Futures Contracts Opened NONE
E21	Schedule DB - Part D Sn 3 Futures Contracts Term NONE
E22	Schedule DB - Part E Sn 1 Counterparty Exposure NONE

### **SCHEDULE DM**

For bonds and preferred stocks owned as of December 31, state the aggregate statement (admitted) value, the aggregate fair value, and the aggregate difference, if any, between them.

	value, the aggregate rail value, and the aggregate unference, if any, between them.								
		1	2	3					
				Excess of Statement					
		Statement		over Fair Value (-),					
		(Admitted)	Fair	or Fair Value over					
		Value	Value (a)	Statement (+)					
1. Bonds		1,234,409	1,272,707	38,298					
2. Preferre	ed Stocks								
3. TOTAL	S	1,234,409	1,272,707	38,298					

<sup>(</sup>a) Amortized or book values shall not be substituted for fair values. Describe the sources or methods utilized in determining the fair values.: Fair Value is determined by the SVO value at December 31, 2002, received from the State of Tennessee.

### **SCHEDULE E - PART 1 - CASH**

		<b>7</b>	OAUII				
	1		2	3	4	5	6
				Amount of	Amount of		
				Interest	Interest Accrued		
			Rate of	Received	December 31 of		
	Depository		Interest	During Year	Current Year	Balance	*
open depositories							П
AmSouth Bank	Nashville, Tennessee		0.836	2,726		243,878	
	Atlanta, Georgia					4,524,795	
0199998 Deposits in depositories t	hat do not exceed the allowable limit in any one	edepository					
(See Instructions) - open depositories			X X X				xxx
			X X X	126,649		4,768,673	xxx
0299998 Deposits in depositories t	hat do not exceed the allowable limit in any one	e depository					П
(See Instructions) - suspended depositories							xxx
0299999 Totals - Suspended Depositories							xxx
0399999 Total Cash On Deposit				126,649		4,768,673	xxx
0499999 Cash in Company's Office			X X X	X X X	X X X		xxx
0599999 Total Cash			X X X	126,649		4,768,673	xxx

#### TOTALS OF DEPOSITORY BALANCES ON THE LAST DAY OF EACH MONTH DURING THE CURRENT YEAR

1. January	10,093,400	4. April	8,409,279	7. July	7,940,106	10. October	5,588,797
2. February	9,818,103	5. May	7,768,771	8. August	6,711,081	11. November	4,955,415
3. March	9,471,355	6. June	8,083,082	9. September	5,713,249	12. December	4,768,673

#### SCHEDULE E - PART 2 - SPECIAL DEPOSITS

	OUNEDUEL LIAMIE DE OUNE								
1	2	3	4	5	6	7			
Line				Par or	Statement	Fair			
Number	Type	Description of Deposit	Where Deposited and Purpose of Deposit	Book Value	Value (a)	Value			
Tennessee									
TN00001	В	Federal Home Loan Bank Note 5.700% 8/28/2003	AmSouth Investment Services, Nashville TN TN RSD Pledged for Statutory	330,000	330,000	318,245			
TN00002	В	FNMA Med Term Note 6.800% 1/10/2003	AmSouth Investment Services, Nashville TN TN RSD Pledged for Statutory	110,000	110,000	140,910			
TN00003			AmSouth Investment Services, Nashville TN TN RSD Pledged for Statutory	335,000	345,081	353,948			
TN00004	В	FNMA Benchmark 5.625% 05/14/2004	AmSouth Investment Services, Nashville TN TN RSD Pledged for Statutory	435,000	449,328	459,604			
TN99999	Subtotals	- Tennessee		1,210,000	1,234,409	1,272,707			
XX99999	XX99999 Subtotals - Special Deposits Not Held for the Benefit Of All Policyholders, Claimants and Creditors of the Company					1,272,707			
9999999	Totals			1,210,000	1,234,409	1,272,707			

<sup>(</sup>a) Including \$...... cash and short-term investments as defined in SSAP No.2 of the NAIC Accounting Practices and Procedures Manual.

STATEMENT AS OF  $\pmb{\text{December 31, 2002}}$  of the  $\pmb{\text{Victory Health Plan, Inc.}}$ 

#### LONG-TERM CARE EXPERIENCE REPORTING FORM-A

		3	4	5	6	7	8	9
1.	Individual					X X X	X X X	X X X
2.	Group Direct Response					X X X	X X X	X X X
3.	Other Group					X X X	X X X	X X X
4.	TOTAL (Sum of Lines 1 to 3)					X X X	X X X	X X X

#### LONG-TERM CARE EXPERIENCE REPORTING FORM-B

		3	4	5	6	7	8
1.	Individual			X X X	X X X	X X X	X X X
2.	Group direct response			X X X	X X X	X X X	X X X
3.	Other group			X X X	X X X	X X X	X X X
4.	Total (Sum of Lines 1 to 3)			X X X	X X X	X X X	X X X
5.	Actual total reported experience through statement year			X X X	X X X	X X X	X X X
6.	Actual total reported experience through prior year			X X X	X X X	X X X	X X X
7.	Calendar year reported experience (Lines 5 minus 6)			X X X	X X X	X X X	X X X

Note: a. Was experience prior to 1991 used in preparing this form? Yes[] No[X] b. If yes, indicate the calendar years that were included:



# SUPPLEMENTAL COMPENSATION EXHIBIT

(To be filed by March 1)

#### PART 1 - INTERROGATORIES

1. The reporting insurer is a member of a group of insurers or other holding company system:

If yes, do the below amounts represent 1) total gross compensation paid to each individual by or on behalf of all companies which are part of the group:

or 2) allocation to each insurer:

Yes[X] No[]

Yes[] No[X] Yes[X] No[]

2. Did any person while an officer, director, or trustee of the reporting entity receive directly or indirectly, during the period covered by this statement any commission on the business transactions of the reporting entity?

Yes[] No[X]

3. Except for retirement plans generally applicable to its staff employees, has the reporting entity any agreement with any person, other than contracts with its agents for the payment of commissions whereby it agrees that for any service rendered or to be rendered, that he/she shall receive directly or indirectly, any salary, compensation or emolument that will extend beyond a period of 12 months from the date of the agreement?

Yes[] No[X]

#### PART 2 - OFFICERS AND EMPLOYEES COMPENSATION

	1	2	Annual Compensation					
			3	4	5	6		
	Name and				All Other			
	Principal Position	Year	Salary	Bonus	Compensation	Totals		
1.	Director - 2002, Chief Executive Officer - 2000 & 2001	. 2002 .	195,088			195,088		
	Philip Hertik	. 2001 .	81,213			81,213		
		. 2000 .	46,150	17,306		63,456		
2.	President & Chief Executive Officer - 2001, Chief Operating Officer - prior yrs	. 2002 .	249,189			249,189		
	Michael Bailey	. 2001 .	111,565			111,565		
	,	. 2000 .			852			
3.	Executive Vice President & Secretary	. 2002 .	167,121			167,121		
	Willis Jones	. 2001 .	72,051			72.051		
		. 2000 .	19,945			21,223		
4.	Chief Information Officer	. 2002	145,760			166,252		
	Steven Yates	. 2001 .	99,060			206,029		
		2000		4,615		21,655		
5.	Director of Database & Reporting	. 2002 .		12,878		111,887		
<b>.</b>	Barry Shermer	. 2001 .	71,828			78,823		
	Daily Glomo	. 2000 .	'	12,926		25,995		
6.	Medical Director	. 2002 .	· · · · ·					
0.	Mark Mahler, MD	. 2001 .		133,000				
	main mainor, mo	2000	26,980	· ·		35,749		
7.	Director of Medical Management	. 2002 .	,					
٠.	Wendy Bottomly	. 2002 .	7,985			7,985		
	Welldy Dollottily	. 2000 .		11,599		23.797		
8.		. 2000 .	12,130	11,599		25,737		
0.		. 2002 .						
		. 2001 .						
9.		. 2000 .						
9.		. 2002 .						
10		. 2000 .						
10.		. 2002 .						
		. 2001 .						
		. 2000 .						

#### **PART 3 - DIRECTOR COMPENSATION**

TAILLO DILICOLOR COMI ENGATION			
1	2	3	4
	Compensation	All Other	
	Paid or Deferred	Compensation	
Name of Principal	for Services	Paid or	
Name of Principal Position or Occupation	as Director	Deferred	Totals
NONE			
999999			



### **SVO Compliance Certification**

"The undersigned is an officer of the insurer responsible for reporting investments to the SVO and/or with performing all filings with appropriate state regulatory officials and the NAIC and is therefore required to be familiar with the requirements of such filings. The undersigned officer certifies that, to the best of his or her knowledge, information, and belief, all prices or NAIC designations for the securities reported in this statement have been obtained directly from the SVO except as specifically identified below. The officer further certifies that, to the best of his or her knowledge, information, and belief, since the last filing of a quarterly or annual statement:

1. All securities previously valued by the insurer and identified by a Z suffix have now been submitted to the SVO for a valuation

or disposed of by sale or otherwise with the result that all prices and NAIC Designations reported in this statement have been

provided by the SVO, except for new purchases identified in Schedule D and DA with a Z suffix or items submitted but not

yet processed by the SVO.

- 2. Any newly purchased securities now identified with a Z suffix shall be submitted to the SVO within 120 days of purchase.
- 3. All necessary information on securities which have been previously designated NR (not rated due to lack of current information)

by the SVO have either been submitted to the SVO by the insurer for a valuation or disposed of by the insurer.

4. All material issuer events (as defined below) have been reported to the SVO."

A material issuer event is a generic or transaction specific credit event of which the insurer is currently aware, which by its

nature would signify to a reasonably prudent insurer that a material change in the credit quality or price of the investment or

security has occurred.

As an illustration, and not by way of limitation, the following shall be deemed to constitute material issuer events:

- a. Recapitalizations or capital restructuring whether within or without Chapter 11 of the US Bankruptcy Code;
- b. Nonpayment, deferral, or payment in kind through waiver of any principal or contractual interest payment;
  - c. Any change in the maturity of a security;
- d. Changes in the lender's collateral position, including releases of collateral, or the taking of a collateral position whether by

operation of negative pledge covenant or otherwise;

e. Events of a like character or of a like effect, which would be considered material to an investment professional.

f.	<b>Exceptions</b>	
	LACCHUUIS	

Name of Investment Officer

**Signature of Investment Officer** 

# **SVO Compliance Certification**

Title of Signatory

Date

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